

COLLEGE OF BUSINESS

DEPARTMENT OF ACCOUNTANCY AND BUSINESS LAW	1
DEPARTMENT OF APPLIED & INTERNATIONAL ECONOMICS	6
DEPARTMENT OF COMMERCE	15
DEPARTMENT OF FINANCE, BANKING AND PROPERTY.....	24
DEPARTMENT OF HUMAN RESOURCE MANAGEMENT	31
DEPARTMENT OF INFORMATION SYSTEMS	37
DEPARTMENT OF MARKETING	39
DEPARTMENT OF MANAGEMENT & INTERNATIONAL BUSINESS ..	43
DEPARTMENT OF MANAGEMENT SYSTEMS	50

Department of Accountancy and Business Law

1. Refereed Journal Paper/Article

- Alam, K. F. (1999). Ethics and accounting education. *Teaching Business Ethics*, 2, 261-272.
- Alam, K. F. (1999). Business ethics in New Zealand organisations: Views from the middle and lower level managers. *Journal of Business Ethics*, 22(2), 145-153.
- Alam, M., & Alam, K. F. (1999). Tax incentives and capital investment decision making: An empirical investigation. *Asian Review of Accounting*, 7(2), 32-45.
- Berkahn, M. (1999). The derivative action in Australia and New Zealand: Will the statutory provisions improve shareholders' enforcement rights? *Bond Law Review*, 10(1), 74-98.
- Berkahn, M. (1999). "Fair value": Market value or intrinsic value?: A review of recent case law on share valuation. *Current Commercial Law*, 6(3), 111-119.
- Berkahn, M. (1999). Recovery from banks for unjust enrichment in 'knowing receipt' cases. *Corporate and Business Law Journal*, 11(1), 101-110.
- Berkahn, M. (1999). A statutory business judgement. *Southern Cross University Law Review*, 3, 215-232.
- Cahan, S. F., & Wilkinson, B. R. (1999). Board composition and regulatory change: Evidence from the enactment of new companies legislation in New Zealand. *Financial Management*, 28(1), 32-42.
- Durden, C. H., Hassel, L. G., & Upton, D. R. (1999). Cost accounting and performance measurement in a just-in-time production environment. *Asia Pacific Journal of Management*, 16(1), 111-125.
- Durden, C. H., & Mak, Y. T. (1999). Reporting of overhead variances: A cost management perspective. *Journal of Accounting Education*, 17, 321-331.
- Durden, C. H., Wilkinson, B. R., & Wilkinson, K. J. (1999). Publishing productivity of Australian accounting 'units' based on current faculty composition. *Pacific Accounting Review*, 11(1), 1-27.
- Langton, R., & Trotman, L. (1999). 'Defining the best interests of the corporation': Some Australian reform proposals. *The Flinders Journal of Law Reform*, 3(2), 163-181.
- Mathews, M. R. (1999). An introduction to environmental accounting education. *News Journal of the Asia Pacific Centre for Environmental Accountability*, 5(1), 12-16.
- Porter, B. A., & Carr, S. A. (1999). From strategic plan to practical realities: Developing and implementing a zero-based accounting curriculum. *Issues in Accounting Education*, 14(4), 565-588.
- Tan, L. M. (1999). Taxpayers' preference for type of advice from tax practitioner: A preliminary examination. *Journal of Economic Psychology*, 20, 431-447.
- Tan, L. M., & Chua, F. (1999). Integration of ethics. *Chartered Accountants Journal of New Zealand*, 78(8), 23-26.
- Tooley, S., & Wilkinson, B. (1999). Financial arrangements: Implications for temporary tax residents of New Zealand. *Bulletin for International Fiscal Documentation*, 53(4), 161-166.

2. Book Authored by Staff Member

- Berkahn, M. (1999). *Butterworths' questions and answers: Company law*. Wellington, NZ: Butterworths.
- Hamilton, F. S. B., Garner, R. M., Black, C. G., & Jackson, B. C. C. (1999). *Accounting: A user/decision perspective* (Chinese ed.). Beijing: Qinghua daxue chubanshe.
- Mulholland, R. D., & Pedley, J. P. (1999). *Law for real estate agents in New Zealand*. Wellington, NZ: Butterworths.
- Mulholland, R. D. (1999). *Introduction to the New Zealand legal system* (9th ed.). Wellington, NZ: Butterworths.

4. Chapter in a Book

- Mathews, M. R. (1999). Is a corporation a kind of person? Business and society as parties to a social contract. In N. Monin, J. Monin, & R. Walker (Eds.), *Narratives of business and society: Differing New Zealand voices* (pp. 61-72). Auckland, NZ: Longman.
- Trotman, L. G. S., & Langton, R. J. (1999). Registering a company. In *Australian Corporation Law: Principles and Practice* (Vol. 1, pp. 22,011-22,147). Sydney, NSW, Australia: Butterworths.

5. Refereed Paper in Conference/Meeting/Symposia Proceedings

- Chin-Fatt, C., & Carr, S. A. (1999). Goods and services tax compliance: An opportunity to improve the accountant's and small business clients' systems. In *Program & Proceedings: Eleventh Asian-Pacific Conference on International Accounting Issues* (p. 296), November 21-24, Melbourne, Vic., Australia. Sydney, NSW, Australia: ACCA.
- Chua, F. C. (1999). Change and continuity: The emergence of comprehensive income. In *Program & Proceedings: Eleventh Asian-Pacific Conference on International Accounting Issues* (pp. 53-56), November 21-24, Melbourne, Vic., Australia. Sydney, NSW, Australia: ACCA.
- Corbett, L. M., & French, S. F. (1999). Exploiting and protecting intellectual property in SMEs. In S. J. Childe (Ed.) *Proceedings of the Second International Conference on Stimulating Manufacturing Excellence in Small and Medium Sized Enterprises* (pp. 227-233), March 29-31, Plymouth, UK. Plymouth, UK: Faculty of Technology Conference and Short Course Unit, University of Plymouth.
- Mathews, M. R. (1999). Accounting in the new millennium: Towards a mega-accounting model. In *Program & Proceedings: Eleventh Asian-Pacific Conference on International Accounting Issues* (pp. 214-217), November 21-24, Melbourne, Vic., Australia. Sydney, NSW, Australia: ACCA.
- Mathews, M. R., & Lockhart, J. A. (1999). Environmental accounting education: Some thoughts and a programme outline. In *Program & Proceedings: Eleventh Asian-Pacific Conference on International Accounting Issues* (p. 302), November 21-24, Melbourne, Vic., Australia. Sydney, NSW, Australia: ACCA.
- Perera, M. H. B., & Baydoun, N. (1999). The accounting ecology of an emerging economy in crisis: The case of Indonesia. In *Program & Proceedings: Eleventh Asian-Pacific Conference on International Accounting Issues* (pp. 210-213), November 21-24, Melbourne, Vic., Australia. Sydney, NSW, Australia: ACCA.
- Reynolds, M. A., & Mathews, M. R. (1999). The environment and the accountant as ethical actor. In *Program & Proceedings: Eleventh Asian-Pacific Conference on International Accounting Issues* (pp. 88-91), November 21-24, Melbourne, Vic., Australia. Sydney, NSW, Australia: ACCA.
- Reynolds, M. A., & Mathews, M. R. (1999). Cultural relativity and accounting for sustainability: A research note. In *Program & Proceedings: Eleventh Asian-Pacific Conference on International Accounting Issues* (pp. 157-160), November 21-24, Melbourne, Vic., Australia. Sydney, NSW, Australia: ACCA.
- Simpson, L. (1999). The annual report: An exercise in ignorance. In *Program & Proceedings: Eleventh Asian-Pacific Conference on International Accounting Issues* (pp. 57-60), November 21-24, Melbourne, Vic., Australia. Sydney, NSW, Australia: ACCA.
- Tan, L. M., Chua, F. C., & Chin-Fatt, C. P. (1999). Ethics in the tax curriculum: Its present status in New Zealand tertiary institutions. In *Program & Proceedings: Eleventh Asian-Pacific Conference on International Accounting Issues* (p. 316), November 21-24, Melbourne, Vic., Australia. Sydney, NSW, Australia: ACCA.
- Tooley, S. (1999). Delegated financial management: Disclosures of accountabilities and practices by school Boards of Trustees. In *Program & Proceedings: Eleventh Asian-Pacific Conference on International Accounting Issues* (pp. 259-262), November 21-24, Melbourne, Vic., Australia. Sydney, NSW, Australia: ACCA.

6. Non-refereed Journal Paper/Article

- Light, F., & Lennart, J. (1999, March). "Publish or perish". *New Zealand Law Journal*, 167-170.
- Pedley, J. P. (1999, March). Clarification of covenant to repair. *New Zealand Law Journal*, 76-77.
- Pedley, J. P. (1999, March). Sale or partition under s 140 Property Law Act 1952. *New Zealand Law Journal*, 77-78.
- Pedley, J. P. (1999, March). Caveatable interests. *New Zealand Law Journal*, 78.
- Pedley, J. P. (1999, March). The Conveyancers Bill. *New Zealand Law Journal*, 78.
- Pedley, J. P. (1999, October). Shared ownership of land. *New Zealand Law Journal*, 379-380.
- Pedley, J. P. (1999, June). *Granadilla Ltd v Berben*. *New Zealand Law Journal*, 203-204.
- Walshaw, C. J., & Trotman, L. G. S. (1999, December). Misleading or deceptive conduct. *New Zealand Law Journal*, 445-448.

8. Book Review

- Berkahn, M. (1999). [Review of the book *An introduction to the law of contract in New Zealand*]. *LawTalk*, 520, 22.

9. Other Publications

- Chua, F. C. (1999). *The role of history: Challenges for accounting educators* (Discussion Paper Series No. 191). Palmerston North, NZ: Massey University, Department of Accountancy and Business Law.
- Corbett, S. F. (1999). *Copyright*. Palmerston North, NZ: Massey University. Available: <http://www.massey.ac.nz/~wwinfo/copyright.htm>
- Higson, A. W. (1999). *Corporate communication: An alternative basis for the construction of a conceptual framework incorporating financial reporting* (Discussion Paper Series No. 192). Palmerston North, NZ: Massey University, Department of Accountancy and Business Law.
- Higson, A. W. (1999). *Bias in the financial statements: Implications for the external auditor* (Discussion Paper Series No. 193). Palmerston North, NZ: Massey University, Department of Accountancy and Business Law.
- Mathews, C. M. H., & Mathews, M. R. (1999). *Internal environmental auditing in Australia: A survey* (Discussion Paper Series No. 195). Palmerston North, NZ: Massey University, Department of Accountancy and Business Law.
- Reynolds, M. A., & Mathews, M. R. (1999). *Cultural relativity of accounting for sustainability: A research note* (Discussion Paper Series No. 187). Palmerston North, NZ: Massey University, Department of Accountancy and Business Law.
- Reynolds, M. A., & Mathews, M. R. (1999). *The environment and the accountant as ethical actor* (Discussion Paper Series No. 194). Palmerston North, NZ: Massey University, Department of Accountancy and Business Law.
- Simpson, L. (1999). *The annual report: An exercise in ignorance* (Discussion Paper Series No. 197). Palmerston North, NZ: Massey University, Department of Accountancy and Business Law.
- Tan, L. M. (1999, September 17). Party platforms offer conflicting choice: But evidence fails to resolve issues. *National Business Review*, 29.
- Tan, L. M., & Chin-Fatt, C. P. (1999). *The impact of tax knowledge on the perceptions of tax fairness and tax compliance attitudes towards taxation: An exploratory study* (Discussion Paper Series No. 188). Palmerston North, NZ: Massey University, Department of Accountancy and Business Law.
- Tooley, S. (1999). *New public management and change within New Zealand's education system: An informed Critical Theory perspective* (Discussion Paper Series No. 190). Palmerston North, NZ: Massey University, Department of Accountancy and Business Law.
- Tooley, S. (1999). *Delegated financial management within New Zealand schools: Disclosures of performance and condition* (Discussion Paper Series No. 198). Palmerston North, NZ: Massey University, Department of Accountancy and Business Law.
- Walshaw, C. J. (1999). *Good faith and fair dealing* (Discussion Paper Series No. 189). Palmerston North, NZ: Massey University, Department of Accountancy and Business Law.

13. Addresses to Professional Bodies

- Alam, K. F. (1999). Zakat and different prophets. *Accounting, Commerce and Finance Islamic Perspective Conference*, February 15-16, Jakarta, Indonesia.
- Cahan, S. F., Courtney, S. M., Gronewoller, P., & Upton, D. (1999). Value relevance of mandated comprehensive income disclosures. *Australasian Finance and Banking Conference*, December 17-18, Sydney, NSW, Australia.
- Cahan, S. F., Rahman, A., & Perera, M. H. B. (1999). Determinants of disclosure by global firms. *American Accounting Association Annual Meeting*, August 16-18, San Diego, California, U.S.A.
- Cahan, S. F., Rahman, A., & Perera, M. H. B. (1999). Determinants of disclosure by global firms. *Accounting Association of Australia and New Zealand Annual Conference*, July 4-7, Cairns, Qld., Australia.
- French, S. F. (1999). Digital technologies and distance education: A New Zealand perspective. *Australian Intellectual Property Conference*, March 5-6, Coolangatta, Qld., Australia.
- French, S. F. (1999). Copyright: Its influence upon the distance teaching of law in New Zealand. *Association of Law Teachers 34th Annual Conference*, March 27-29, Oxford, UK.
- Lockhart, J. A., & Mathews, M. R. (1999). Teaching environmental accounting: A four part framework. *Accounting Association of Australia and New Zealand Annual Conference*, July 4-7, Cairns, Qld., Australia.
- Mathews, M. R. (1999). Environmental accounting education: Some thoughts and a basic programme outline. *British Accounting Association Annual Conference*, March 29-30, Glasgow, UK.

- Mathews, M. R. (1999). Accounting for macro-social impacts. *British Accounting Association Annual Conference*, March 29-30, Glasgow, UK.
- Mathews, M. R. (1999). Accounting for macro-social impacts. *Northwest Accounting Research Meeting*, April 17, Kalowna, BC, Canada.
- Mathews, M. R. (1999). Cultural relativity and accounting for sustainability: A research note. *Northwest Accounting Research Meeting*, April 17, Kalowna, BC, Canada.
- Mathews, M. R. (1999). Towards a more broadly based accounting: The mega-theory approach. *Accounting Association of Australia and New Zealand Annual Conference*, July 4-7, Cairns, Qld., Australia.
- Perera, M. H. B., Rahman, A. R., & Ganesh, S. (1999). Accounting practice harmonisation, accounting regulations and firm characteristics. *American Accounting Association Annual Meeting*, August 16-18, San Diego, California, USA.
- Perera, M. H. B., Velayutham, S., & Rahman, A. R. (1999). Accounting and economic reforms in New Zealand: A study of the state/profession relationship. *Accounting Association of Australia and New Zealand Annual Conference*, July 4-7, Cairns, Qld., Australia.
- Perera, M. H. B., Velayutham, S., & Rahman, A. R. (1999). Accounting and economic reforms in New Zealand: A study of the state/profession relationship. *American Accounting Association Annual Meeting*, August 16-18, San Diego, California, USA.
- Tan, L. M., & Chin-Fatt, C. P. (1999). The impact of tax knowledge on perception of fairness towards taxation: An exploratory study. *Australasian Tax Teachers' Association Annual Conference*, February 5-7, Canberra, ACT, Australia.
- Trotman, L. G. S., & Langton, R. J. (1999). Takeovers reform: A missed opportunity to protect small scale investors in listed companies? *Corporate Law Teachers' Association Annual Conference*, February 10, Monash University, Melbourne, Vic., Australia.

14. Extension Activity

- Alam, K. F. (1999). (Seminar presentation). How can I get published? *Universiti Telecom*, February 22, Kuala Lumpur, Malaysia.
- Allan, B. (1999). (Seminar presentation). The rebel agent: Section 18 Companies Act 1993 and the disobedient agent. *Department of Accountancy and Business Law, Massey University*, August 6, Palmerston North, NZ.
- Berkahn, M. (1999). (Seminar presentation). Public and private enforcement of company law in New Zealand 1988-1998. *Department of Accountancy and Business Law, Massey University*, September 10, Palmerston North, NZ.
- Durden, C. (1999). (Seminar presentation). Publishing productivity of Australian accounting 'units' based on current faculty composition. *Department of Accountancy and Business Law, Massey University*, June 18, Palmerston North, NZ.
- Durden, C. (1999). (Seminar presentation). The balanced scorecard and strategic control. *Department of Accountancy and Business Law, Massey University*, September 3, Palmerston North, NZ.
- French, S. (1999). (Seminar presentation). Digital technologies and education: Copyrights issues from a New Zealand perspective. *Department of Accountancy and Business Law, Massey University*, March 19, Palmerston North, NZ.
- Kirk, N. (1999). (Seminar presentation). New Zealand auditors', financial directors' and shareholders' perceptions of a "true and fair view": An empirical investigation. *Department of Accountancy and Business Law, Massey University*, March 5, Palmerston North, NZ.
- Kirk, N. (1999). (Seminar presentation). A longitudinal investigation of the theory and practice of corporate social and environmental accounting: Fletcher Challenge Ltd 1987-1997. *Department of Accountancy and Business Law, Massey University*, October 15, Palmerston North, NZ.
- Kirton, I. F. (1999). Talk. *WestpacTrust Kiwi Dairy Farmer of the Year*, April 20, Dannevirke, NZ.
- Kirton, I. F. (1999). Talk. *WestpacTrust Kiwi Dairy Farmer of the Year*, April 27, Patea, NZ.
- Kirton, I. F. (1999). Talk. *WestpacTrust Kiwi Dairy Farmer of the Year*, May 4, Levin, NZ.
- Kirton, I. F. (1999). Workshop. *WestpacTrust Kiwi Dairy Farmer of the Year Entrants Evaluation Day*, June 24, Palmerston North, NZ.
- Mathews, M. R. (1999). (Seminar presentation). Accounting for macro-social impacts: A new research agenda. *Department of Accountancy and Business Law, Massey University*, December 10, Palmerston North, NZ.
- Mathews, M. R. (1999). (Seminar presentation). Accounting for macro-social impacts. *College of Business and Economics, Western Washington University*, April 22, Washington, DC, USA.

- Mathews, M. R. (1999). (Seminar presentation). Accounting in the new millennium: Towards a mega-accounting model. *College of Business Administration, University of Montana*, April 30, Montana, USA.
- Mathews, M. R. (1999). (Seminar presentation). Accounting in the new millennium: Towards a mega-accounting model. *Faculty of Management, Simon Fraser University*, May 28, Barnaby, BC, Canada.
- Mathews, M. R., & Lockhart, J. A. (1999). (Seminar presentation). Environmental accounting education: Some thoughts and a programme outline. *School of Business, James Cook University*, July 1, Townsville, Qld., Australia.
- Nyamori, R. (1999). (Seminar presentation). Accounting and organisational change: A critical review of the literature. *Department of Accountancy and Business Law, Massey University*, November 5, Palmerston North, NZ.
- Simpson, L. (1999). (Seminar presentation). The use of imagery in NZ company annual reports: Some results. *Department of Accountancy and Business Law, Massey University*, February 12, Palmerston North, NZ.
- Trotman, L. (1999). (Seminar presentation). Sharing in the proceeds of company failure: Competition between “feudal” and “democratic” principles. *Department of Accountancy and Business Law, Massey University*, February 26, Palmerston North, NZ.

Department of Applied and International Economics

1. Refereed Journal Paper/Article

- Alvey, J. E., & Smith, L. (1999). Recent changes in economics enrolments: A note comparing the situation in New Zealand. *Economic Papers*, 18(3), 91-95.
- Alvey, J. E. (1999). A short history of economics as a moral science. *Journal of Markets & Morality: Scholarship for a Humane Economy*, 2(1), 53-73.
- Banks, T. (1999). State, community and common property in Xinjiang: Synergy or strife? *Development Policy Review*, 17(3), 293-313.
- Birks, S. (1999). Gender, policy and social engineering. *Nuance: The international journal of family policy and related issues*, (1), 22-42. Available: http://203.37.227.169/number-1/TOC_V_1.htm
- Cremer, R. D. (1999). Relying on market forces: Is New Zealand's economic policy a model for others?: An insider's view. *Wirtschaftspolitische Blätter*, 46(3), 251-258.
- Engelbrecht, H.-J., & Hua, T. J. T. (1999). China and the East Asian economic crisis: A study of the likelihood of a Chinese currency devaluation. *New Zealand Journal of Asian Studies*, 1(2), 100-128.
- Engelbrecht, H.-J., & Darroch, J. (1999). A comparative macro-level assessment of New Zealand's 'National Innovation System'. *Prometheus*, 17(3), 283-298.
- Engelbrecht, H.-J., & Kelsen, B. (1999). Economic growth and convergence amongst the APEC economies 1965-1990. *Asian Economic Journal*, 13(1), 1-17.
- Gounder, R. (1999). Modelling of aid motivation using time series data: The case of Papua New Guinea. *Oxford Development Studies*, 27(2), 233-250.
- Gounder, R. (1999). The political economy of development: Empirical evidence from Fiji. *Economic Analysis and Policy*, 29(2), 133-150.
- Gounder, R., & Sen, K. (1999). What motivates foreign aid: A case study of Australia's aid to Indonesia. *The Journal of Developing Areas*, 33(3), 379-394.
- Michellini, C. (1999). The estimation of a rank 3 demand system with demographic demand shifters from quasi-unit record data of household consumption. *Economics Letters*, 65, 17-24.
- Michellini, C. (1999). New Zealand household consumption patterns 1983-1992: An application of the almost-ideal-demand-system. *New Zealand Economic Papers*, 33(2), 15-26.
- Rae, A. N. (1999). Food consumption patterns and nutrition in urban Java households: The discriminatory power of some socioeconomic variables. *Australian Journal of Agricultural and Resource Economics*, 43(3), 359-383.
- Rae, A. N., Nixon, C. & Gardiner, P. (1999). Foot-and-mouth disease and trade restrictions: Latin American access to Pacific Rim beef markets. *Australian Journal of Agricultural and Resource Economics*, 43(4), 479-500.
- Read, P. (1999). Allocating permits usefully (APU). *Joint Implementation Quarterly*, 5(3), 9.
- Read, P. (1999). Comparative static analysis of proportionate abatement obligations (PAO's): A market-based instrument for responding to global warming. *New Zealand Economic Papers*, 33(1), 137-147.

2. Book Authored by Staff Member

- Bollard, A. E., & Cremer, R. D. (1999). *Succeeding in the world economy: New Zealand outward direct investment*. Palmerston North, NZ: Dunmore Press.
- Chatterjee, S., Conway, P., Eichbaum, C., Harris, P., Philpott, B., & Shaw, R. (1999). *The new Politics: A third way for New Zealand*. Palmerston North, NZ: Dunmore Press.

3. Book Edited by Staff Member

- Alvey, J. E. (Ed.). (1999). *Perspectives on the international sale of tertiary education services*. Palmerston North, NZ: Centre for Public Policy Evaluation, Massey University.
- Birks, S., & Callister, P. (Eds.). (1999). *Perspectives on fathering*. Palmerston North, NZ: Centre for Public Policy Evaluation, Massey University.
- Birks, S., & Callister, P. (Eds.). (1999). *Perspectives on fathering II*. Palmerston North, NZ: Centre for Public Policy Evaluation, Massey University.
- Obben, J., & Tan, S. (Eds.). (1999). *Readings on the economy of Brunei Darussalam*. Bandar Seri Begawan, Brunei: Universiti Brunei Darussalam.

4. Chapter in a Book

- Alvey, J. E., Birks, S., & Buurman, G. B. (1999). The international sale of tertiary education: Strategic issues. In J. E. Alvey (Ed.), *Perspectives on the international sale of tertiary education services* (pp. 59-71). Palmerston North, NZ: Massey University, Centre for Public Policy Evaluation.
- Alvey, J. E. (1999). Introduction. In J. E. Alvey (Ed.), *Perspectives on the international sale of tertiary education services* (pp. 1-2). Palmerston North, NZ: Massey University, Centre for Public Policy Evaluation.
- Alvey, J. E., Duhs, E. J., & Duhs, L. A. (1999). New Zealand exports of tertiary education services. In J. E. Alvey (Ed.), *Perspectives on the international sale of tertiary education services* (pp. 3-28). Palmerston North, NZ: Massey University, Centre for Public Policy Evaluation.
- Alvey, J. E. (1999). A note on mercantilism. In J. E. Alvey (Ed.), *Perspectives on the international sale of tertiary education services* (pp. 57-58). Palmerston North, NZ: Massey University, Centre for Public Policy Evaluation.
- Birks, S. (1999). Fathers: prejudice and policy. In S. Birks, & P. Callister (Eds.), *Perspectives on fathering* (pp. 122-137). Palmerston North, NZ: Massey University, Centre for Public Policy Evaluation.
- Birks, S. (1999). Parenting and the Family Court: An economist's perspective. In S. Birks, & P. Callister (Eds.), *Perspectives on fathering II* (pp. 67-82). Palmerston North, NZ: Massey University, Centre for Public Policy Evaluation.
- Buurman, G. B. (1999). Export of tertiary education: Pricing issues plus costs and benefits. In J. E. Alvey (Ed.), *Perspectives on the international sale of tertiary education services* (pp. 34-43). Palmerston North, NZ: Massey University, Centre for Public Policy Evaluation.
- Engelbrecht, H.-J. (1999). International knowledge spillovers, absorptive capacity and productivity in OECD countries. In S. Macdonald, & J. Nightingale (Eds.), *Information and organization: A tribute to the work of Don Lamberton* (pp. 461-485). Amsterdam, The Netherlands: Elsevier Science B.V.
- Obben, J. (1999). Domestic and external determinants of the consumer price index in Brunei: 1975-1995. In J. Obben, & S. E. Tan (Eds.), *Readings on the economy of Brunei Darussalam* (pp. 1-23). Bandar Seri Begawan, Brunei: Universiti Brunei Darussalam.
- Obben, J. (1999). An economic inquiry into the controllability of the money supply in Brunei Darussalam. In J. Obben, & S. E. Tan (Eds.), *Readings on the economy of Brunei Darussalam* (pp. 24-45). Bandar Seri Begawan, Brunei: Universiti Brunei Darussalam.
- Obben, J. (1999). Wagner's Law: Applicability to Brunei. In J. Obben, & S. E. Tan (Eds.), *Readings on the economy of Brunei Darussalam* (pp. 226-245). Bandar Seri Begawan, Brunei: Universiti Brunei Darussalam.
- Read, P. (1999). The Kyoto mechanisms and the need for commercialised offsets trading. In C. J. Jepma, & W. van der Gasst (Eds.), *On the compatibility of flexible instruments* (pp. 151-163). Dordrecht, The Netherlands: Kluwer Academic Publishers.

5. Refereed Paper in Conference/Meeting/Symposia Proceedings

- Alvey, J. E., Birks, S., & Buurman, G. (1999). Internationalisation of tertiary education: Strategic issues. In P. Mellalieu (Ed.), *Think global! Act global!: The role and impact of strategic management in the development of small enterprise and new ventures: Proceedings of the 7th Annual Educators Conference of the New Zealand Strategic Management Society* (pp. 257-266), February 3-5, Palmerston North, NZ. Palmerston North, NZ: Massey University, College of Business.
- Chatterjee, S. (1999). Whose globe is it anyway?: An assessment of globalisation at millennium's end. In A. de Bruin (Ed.), *The Global Society: Issues and Challenges for New Zealand: Proceedings of the Symposium* (pp. 43-61), February 13, Massey University, Albany, NZ. Albany, NZ: Massey University.
- Darroch, J., & Engelbrecht, H.-J. (1999). New Zealand's 'National Innovation System': Some preliminary results. In P. Mellalieu (Ed.), *Think global! Act global!: The role and impact of strategic management in the development of small enterprise and new ventures: Proceedings of the 7th Annual Educators Conference of the New Zealand Strategic Management Society* (pp. 51-59), February 3-5, Palmerston North, NZ. Palmerston North, NZ: Massey University, College of Business.

6. Non-refereed Journal Paper/Article

- Alexander, R. R. (1999). Web sites for resource economists. *Asymmetric Information*, (6), 6.
- Alvey, J. E., & Smith, L. (1999). Enrolments in economics studies in New Zealand universities: An update. *Asymmetric Information*, (6), 12-13.
- Birks, S. (1999, December). Letter. *New Zealand Law Journal*, 437.
- Birks, S. (1999, July). The socio-economic position of women. *New Zealand Law Journal*, 230-232.
- Birks, S. (1999). Utility and all that. *Asymmetric Information*, (6), 5.
- Chatterjee, S. (1999, February). Regional integration: An economic perspective from New Zealand. *Ritsumeikan Journal of Asia-Pacific Studies*, 2, 35-51.

7. Non-refereed Paper in Conference/Meeting/Symposia Proceedings

- Chatterjee, S. (1999). Regional integration: An economic perspective from New Zealand. In *Third New Zealand Studies Colloquium: Record of discussions* (pp. 17-30), December 5, 1998, Sonoda Gakuen University, Hyogo Prefecture, Japan. Tokyo, Japan: New Zealand Embassy.
- Read, P. (1999). Sustainable energy: Opportunities for co-operation in the south west Pacific. In A. de Bruin (Ed.), *The Global Society: Issues and Challenges for New Zealand: Proceedings of the Symposium* (pp. 133-141), February 13, Massey University, Albany, NZ. Albany, NZ: Massey University.

8. Book Review

- Alvey, J. E. (1999). [Review of the book *Adam Smith's discourse*]. *International Journal of Social Economics*, 26(6), 821-823.
- Alvey, J. E. (1999). [Review of the book *Reading Adam Smith*]. *International Journal of Social Economics*, 26(4), 582-584.
- Buurman, G. B. (1999). [Review of the book *The gift relationship: From human blood to social policy*]. *International Journal of Social Economics*, 26(6), 823-827.
- Engelbrecht, H.-J. (1999). [Review of the book *Endogenous growth theory*]. *Prometheus*, 17(2), 225-228.
- Engelbrecht, H.-J. (1999). [Review of the book *Introduction to economic growth*]. *Prometheus*, 17(1), 97-100.
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9. Other Publications

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- Darroch, J., & Engelbrecht, H.-J. (1999, March 1). NZ's failure: Worst in OECD. *Massey News*, (6), 15.
- Darroch, J., & Engelbrecht, H.-J. (1999, February 5). NZ missing the boat, says study. *Evening Standard* (Palmerston North, NZ), 3.
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13. Addresses to Professional Bodies

- Alvey, J. E., Birks, S., & Buurman, G. (1999). Internationalization of tertiary education: Strategic issues. *Annual Educators Conference of the New Zealand Strategic Management Society*, February 3-5, Palmerston North, NZ.
- Banks, T. J. (1999). Chinese pastoral land tenure reform: Outsiders' myths and local realities. *Australian Agricultural and Resource Economics Society 43rd Annual Conference*, January 20-22, Christchurch, NZ.
- Bhat, M. G., Alexander, R. R., & English, B. C. (1999). Toward controlling nonpoint source pollution of groundwater: A hierarchical policy formulation game. *Australian Agricultural and Resource Economics Society 43rd Annual Conference*, January 20-22, Christchurch, NZ.
- Birks, S., & Buurman, G. (1999). Applying economics in a multidisciplinary context. *New Zealand Association of Economists 40th Annual Conference*, July 1, Rotorua, NZ.
- Birks, S. (1999). Fathers and the law: An economics perspective. *Social Policy Forum*, April 19, Wellington, NZ.
- Boyce, L., Lang, S., & Meister, A. D. (1999). The costs and benefits of bird control in winegrapes. *The New Zealand Agricultural and Horticultural Science Convention 1999*, June 30-July 2, Massey University, Albany, NZ.
- Campbell, N. (1999). (Seminar). Protection and entry deterrence. *Department of Economics, University of Canterbury*, October 29, Christchurch, NZ.
- Campbell, N. (1999). Training and technology transfer. *Australian Association of Economists 28th Annual Conference*, September 27, La Trobe University, Melbourne, Vic., Australia.
- Campbell, N., & Vousden, N. (1999). Training and technological transfers. *New Zealand Association of Economists 40th Annual Conference*, July 2, Rotorua, NZ.
- Chatterjee, S. (1999). (Seminar). Economic reform in developed and developing economies: Are there lessons for one another? *Institute of Business Research and Management*, January 9, Calcutta, India.
- Chatterjee, S. (1999). (Seminar). Economic reform, price stability and output growth: How is New Zealand performing? *Department of Economics, University of Pretoria*, July 2, Pretoria, South Africa.
- Chatterjee, S. (1999). (Seminar). Growth pains of smallness: The restructuring experiences of selected Pacific Island economies in the 1990s. *Department of Economics, University of Mauritius*, July 9, Reduit, Mauritius.
- Chatterjee, S. (1999). (Seminar). Labour market issues and economic restructuring in small open economies. *Department of Finance, The Budget Office, Government of South Africa*, July 5, Pretoria, South Africa.
- Chatterjee, S. (1999). The Nobel Laureate Amartya Sen's economic thinking and its relevance to Third World countries. *William Carey Research and Study Centre*, January 15, Calcutta, India.
- Chatterjee, S. (1999). (Seminar). The New Zealand economic reform: A look back. *Rabindra Bharati University*, January 11, Calcutta, India.
- Chatterjee, S. (1999). (Seminar). Regionalism, multilateralism, APEC and the WTO: Some issues in the relationships. *Department of Economics, University of Mauritius*, July 7, Reduit, Mauritius.
- Chatterjee, S. (1999). Regionalism, open regionalism, APEC and the WTO. *APEC Study Centre Consortium Conference*, June 2, Auckland, NZ.
- Chatterjee, S. (1999). Regionalism, open regionalism, APEC and the WTO: A view from New Zealand. *APEC Study Centre Consortium Conference*, July 1, Auckland, NZ.
- Chatterjee, S. (1999). Whose globe is it anyway?: A critical look at globalisation at millennium's end. *The Global Society: Issues and Challenges for New Zealand Symposium*, February 13, Massey University, Albany, NZ.
- Engelbrecht, H.-J. (1999). Changes in the information work force of a strongly reforming economy: The case of New Zealand 1976-1996. *1999 EAEPE Conference*, November 6, Prague, Czech Republic.

- Gounder, R. (1999). An econometric analysis of political economy of development. *Dipartimento di Statistica, Università degli Studi di Firenze*, March 25, Florence, Italy.
- Gounder, R. (1999). Political and economic development in the island economy of Fiji: Some empirical results. *International Conference on Political, Social and Economic Development*, October 11-20, Wolfson College, and University of Cambridge, Cambridge, UK.
- Gounder, R. (1999). Political instability and economic growth: Evidence from a small island state of Fiji. *Political Economic Society*, April 11, University of Warwick, Warwick, UK.
- Gounder, R. (1999). Poverty and inequality in Fiji: Macroeconomic policy and management. *Development Studies Association Conference*, April 9-11, University of Reading, Reading, UK.
- Hertel, T., Nin-Pratt, A., Rae, A. N., & Ehui, S. (1999). Productivity growth and 'catching up': Implications for China's trade in livestock products. *Second Annual Conference, Global Economic Analysis*, June 20-22, Funen, Denmark.
- Hertel, T., Nin-Pratt, A., Rae, A. N., & Ehui, S. (1999). Productivity growth and 'catching up': Implications for China's trade in livestock products. *Symposium on China's Agricultural Trade and Policy, International Agricultural Trade Research Consortium*, June 25-26, San Francisco, California, USA.
- Josling, T., & Rae, A. N. (1999). Multilateral approaches to market access negotiations in agriculture. *Conference on Agriculture and the New Trade Agenda in the WTO 2000 Negotiations*, October 1-2, Geneva, Switzerland.
- Krausse, M. K., & Alexander, R. R. (1999). The valuation of biodiversity. *Australian Agricultural and Resource Economics Society 43rd Annual Conference*, January 20-22, Christchurch, NZ.
- Meister, A. D. (1999). Environmental economics as related to agricultural policy issues. *Ministry of Agriculture and Forestry*, November 9, Palmerston North, NZ.
- Meister, A. D. (1999). Environmental legislation, landowners and property rights. *Massey Spring Seminar*, September 3-4, Massey University, Palmerston North, NZ.
- Meister, A. D. (1999). Evaluating sustainability. *Ministry of Agriculture and Forestry*, February 5, Wellington, NZ.
- Meister, A. D. (1999). Fisheries management: Lessons from the New Zealand experience. *13th Biannual Workshop on Economy and Environment in Southeast Asia*, November 17, Singapore.
- Meister, A. D. (1999). (Workshop). Non-market valuation techniques, credible and defensible. *Landcare Research*, June 3, Massey University, Palmerston North, NZ.
- Michellini, C. (1999). (Postgraduate workshops). The analysis of consumer demand: Applications to household survey data. *Dipartimento di Economia Politica e Aziendale, Università di Milano*, November 4, 5, 11 & 12, Milan, Italy.
- Michellini, C. (1999). (Workshops). The analysis of consumer demand: Applications to household survey data. *Dipartimento di Scienze Statistiche, Università di Bologna*, September 20-24, Bologna, Italy.
- Michellini, C. (1999). (Postgraduate workshops). The analysis of consumer demand: Applications to household survey data. *Dipartimento di Statistica, Università di Firenze*, October 18-22, Florence, Italy.
- Michellini, C. (1999). (Seminar). The estimation and identification of consumption equivalence scales from demand system. *Istituto di Econometria, Università Cattolica di Milano*, November 12, Milan, Italy.
- Michellini, C. (1999). (Seminar). The estimation of a rank 3 demand system from quasi-unit record data of New Zealand household consumption. *Marketing Department, Massey University*, June 15, Palmerston North, NZ.
- Michellini, C. (1999). (Seminar). Equivalence scales and consumption inequality: A study of household consumption patterns in Italy. *Dipartimento di Scienze Statistiche, Università di Bologna*, September 22, Bologna, Italy.
- Michellini, C. (1999). (Seminar). Equivalence scales and consumption inequality: A study of household consumption patterns in Italy. *Dipartimento di Statistica, Università di Firenze*, October 22, Florence, Italy.
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- Rae, A. N. (1999). Analysis of trade liberalisation in dairy markets. *International Agricultural Trade Research Consortium Annual Meeting*, December 14, New Orleans, Louisiana, USA.
- Rae, A. N. (1999). Economic friction in Asia-Pacific agricultural trade: Roles of states and markets. *50th Anniversary International Conference, Seikei University*, March 12-13, Tokyo, Japan.

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- Rae, A. N. (1999). Japan's livestock sector: Consumption, production and trade. *Australia-Japan Research Centre, Australian National University*, July 13, Canberra, ACT, Australia.
- Rae, A. N. (1999). Opportunities for processed foods trade: Competitiveness and productivity. *Workshop on the Identification of Key Agribusiness Issues*, April 15, Australian National University, Canberra, ACT, Australia.
- Rae, A. N., Chatterjee, S., & Shakur, S. (1999). The sectoral approach to trade liberalisation: Should we try to do better? *APEC Study Centre Consortium Conference*, June 2, Auckland, NZ.
- Rae, A. N. (1999). The WTO, Seattle, and the role of the IATRC. *International Agricultural Trade Research Consortium Annual Meeting*, December 13, New Orleans, Louisiana, USA.
- Read, P. (1999). Carbon sequestration in forests: Supply curves for carbon absorption. *International Workshop on Technologies to Reduce Greenhouse Gas Emissions: Engineering-Economic Analysis of Conserved Energy and Carbon*, May 5-7, Washington, DC, USA.
- Read, P. (1999). The dynamically efficient policy mix. *British Institute of Energy Economists*, September 20-21, Oxford, UK.
- Read, P. (1999). Issues related to the treatment of afforestation, reforestation and deforestation activities under the Kyoto protocol. *Workshop on Project Types for Implementation of the Kyoto Mechanisms*, January 28-29, Karlsruhe, Germany.
- Shields, D. W., & Alexander, R. R. (1999). The economics of extinction: A case study of Otago's yellow-eyed penguins. *Australian Agricultural and Resource Economics Society 43rd Annual Conference*, January 20-22, Christchurch, NZ.
- Springett, B. P., Alexander, R. R., Holland, J. D., & Raeburn, E. (1999). The value of New Zealand wallabies. *Ecological Society of Australia Annual Conference*, October 1, Fremantle, WA, Australia.
- Wilkinson, R., Bennett, R., & Meister, A. D. (1999). Farmer beliefs about soil quality and the effects of farm management. *International Symposium on Society and Resource Management*, July 7-10, Brisbane, Qld., Australia.

14. Extension Activity

- Alexander, R. R. (1999). (Professional development programme). The economics of wildlife conservation. *Economics Teachers*, July 16, Palmerston North, NZ.
- Alvey, J. E. (Book review ed.). (1999). *International Journal of Social Economics*.
- Alvey, J. E. (Book review ed.). (1999). *Journal of Markets and Morality*.
- Birks, S., & Buurman, G. (Eds.). (1999). *Asymmetric Information*. Wellington, NZ: New Zealand Association of Economists.
- Birks, S. (Session chairperson). (1999). Structural analytics. *New Zealand Association of Economists 40th Annual Conference*, June 30, Rotorua, NZ.
- Chatterjee, S. (1999). (Seminar). The ethnic dimensions of income inequality in post reform New Zealand. *Department of Sociology, Massey University*, August 13, Palmerston North, NZ.
- Chatterjee, S. (1999). (Lecture). New Zealand economic reform: How well have we done? *Department of Applied and International Economics, Massey University*, July 16, Palmerston North, NZ.
- Chatterjee, S. (1999). (Discussion with staff). The sequencing issues in economic restructuring: A New Zealand perspective. *Department of Economics, University of Botswana*, June 27, Gaborone, Botswana.
- Engelbrecht, H.-J. (Facilitator). (1999). STEP (Science, Technology, and Economic Progress) Conference. *School of Management, University of Tasmania*, November 28-30, Hobart, Tasmania, Australia.
- Engelbrecht, H.-J. (New Zealand ed.). (1999). *Prometheus*. (St Lucia, Qld., Australia).
- Meister, A. D. (Workshop chair). (1999). Sustainable use of our natural resources. *Landcare Research National Conference*, April 21, Wellington, NZ.
- Meister, A. D. (1999). Sustainability and economics: Strange bedfellows? *New Zealand Planning Institute*, April 30, Hastings, NZ.
- Rae, A. N., & Shakur, S. (1999). (Professional development programme). Regionalism, trade reform and APEC. *Economics Teachers*, July 16, Palmerston North, NZ.
- Read, P. (1999). Apu: a website for inter-active development of an effective approach to meeting Kyoto Protocol commitments, based on a proposal for allocating permits usefully. *Massey University*, June, Palmerston North, NZ. Available: <http://econ.massey.ac.nz/apu>

- Read, P. (1999). Submission on the Ministry for the Environment's Domestic Policy Options Statement on Climate Change. *Ministry for the Environment*, May 10.
- Smith, L., Scott, K., & Rae, A. N. (Organisers). (1999). Professional Development Programme for Economics Teachers. *Massey University*, July 16, Palmerston North, NZ.

15. Addresses to Community Organisations

- Alexander, R. R. (1999). The economics of wildlife conservation. *Taihape College*, September 10, Taihape, NZ.
- Birks, S. (1999). Fathers and the Family Court. *Fathers, Families and the Future Forum*, April 17, Wellington, NZ.
- Chatterjee, S. (1999). Economic reform and social responsibility. *Theosophical Society*, February 22, Palmerston North, NZ.
- Chatterjee, S. (1999). The New Zealand economy: An overview. *Workers' Education Trust*, September 13, Palmerston North, NZ.
- Chatterjee, S. (1999). Perspectives of economic reform in small open economies. *Mauritius Chamber of Commerce and Industry and Joint Economic Council of Mauritius*, July 8, Port Louis, Mauritius.
- Meister, A. D. (1999). Dollar, cents and the environment. *Workers Educational Association*, April 7, Palmerston North, NZ.

16. Professional Consultancy

- Banks, T. (1999). Eastern Islands Smallholder Farming Systems and Livestock Development Project: Participatory impact assessment. *Ministry of Foreign Affairs and Trade*, September.
- Birks, S. (1999). Economics for health policy: In-house training for policy analysts. *Ministry of Health*, October 1999-March 2000.
- Meister, A. D. (1999). Attitude survey. *Auckland Regional Council*, September 15.
- Meister, A. D. (1999). Beyond regulation: Voluntary responses to achieving sustainable land management in New Zealand. *Nimmo Bell & Company*, June.
- Meister, A. D. (1999). Community Preference Survey tender. *Auckland Regional Council*, September 8.
- Meister, A. D. (1999). Mercury Island: Future management options. *Fay and Richwhite*, March 10.
- Meister, A. D. (1999). Preference evaluation for Auckland Regional Council budget. *Auckland Regional Council*, December 15. Meister, A. D. (1999). Review of recycling options for New Zealand. *New Zealand Institute of Economic Research*, July.

17. Radio, Television and Newsprint Interviews

- Alexander, R. R. (1999, June 30). Elephants' survival relies on western cash [Interview by J. Saunders]. *Evening Standard (Palmerston North, NZ)*, 2.
- Alvey, J. E. (1999, October 29). Boom seen in export of tertiary education. *Evening Standard (Palmerston North, NZ)*, 2.
- Alvey, J. E. (1999, October 28). Education earnings. *The Dominion*, 2.
- Alvey, J. E. (1999, December). Education exporting. *British/New Zealand Trade Council Newsletter*, 2.
- Alvey, J. E. (1999, November 10). Hands-off policy stunts potential tertiary earnings. *New Zealand Herald*, E3.
- Alvey, J. E. (1999, October 28). NZ earns \$400m a year from foreign students. *West Coast Times*, 6.
- Alvey, J. E. (1999, November 2). Overseas students boost local economy. *Ashburton Guardian*, 1.
- Alvey, J. E. (1999, October 28). Overseas students creating revenue. *West Coast Times*, 6.
- Alvey, J. E. (1999, October 29). Overseas students earn \$400m a year. *Gisborne Herald*, 11.
- Alvey, J. E. (1999, November 2). Overseas students 'earning NZ \$400m'. *Northern Advocate*, 14.
- Alvey, J. E. (1999, October 28). Overseas students earn NZ big money. *Horowhenua-Kapiti Chronicle*, 5.
- Alvey, J. E. (1999, October 28). Students ready to bring NZ growing riches. *New Zealand Herald*, A9.
- Alvey, J. E. (1999, January 24). Tertiary earnings taking off [Interview by A. Mackenzie]. *Export News*, 10.
- Banks, T. J. (1999, September/October). Learning to ride in a hurry [Interview by W. Gasson]. *Asia 2000 Review*, 3.
- Birks, S. (1999). Perspectives on fathering [Radio interview by K. Hill]. *National Radio*, April 13.
- Chatterjee, S. (1999, May 21). The Budget: a preview. *Evening Standard (Palmerston North, NZ)*.
- Chatterjee, S. (1999). Income inequality in New Zealand [Radio interview by G. Robinson]. *National Radio*, February 12.

- Chatterjee, S. (1999, August 25). Road funding proposal report. *Evening Standard (Palmerston North, NZ)*.
- Cremer, R. D. (1999). Succeeding in the world economy: New Zealand outward direct investment [Television interview]. *TV1, Telstra Business*, October 14.
- Gounder, R. (1999, November 1). Fellowship opens research opportunity. *Indians Newslink*, 7.
- Meister, A. D. (1999, September 20). Ecological puritanism 'must go' [Interview by J. Saunders]. *Evening Standard (Palmerston North, NZ)*, 6.
- Meister, A. D. (1999, April 8). Success achieved by joint effort [Interview by J. Saunders]. *Evening Standard (Palmerston North, NZ)*, 3.
- Rae, A. N. (1999). Japan in the Asia-Pacific region [Radio interview]. *NHK Radio Japan*, March 19.

Department of Commerce

1. Refereed Journal Paper/Article

- de Bruin, A. M., & Dupuis, A. (1999). Towards a synthesis of transaction cost economics and a feminist oriented network analysis: An application to women's street commerce. *American Journal of Economics and Sociology*, 58(4), 807-828.
- de Bruin, A. M. (1999). Towards extending the concept of human capital: A note on cultural capital. *The Journal of Interdisciplinary Economics*, 10(1), 59-70.
- DeGennaro, R. P., Elayan, F. A., & Wansley, J. W. (1999). Information content in bank lines of credit: Evidence from the lender's perspective. *Research in Finance*, 17, 65-80.
- Dunk, A. S., & Lal, M. (1999). Participative budgeting, process automation, product standardization, and managerial slack propensities. *Advances in Management Accounting*, 8, 139-157.
- Eagle, L. C., Hyde, K., Fourie, W., Padiseti, M., & Kitchen, P. (1999). Perceptions of integrated marketing communications among marketers & agency executives in New Zealand. *International Journal of Advertising*, 18(1), 89-119.
- Murphy, B., Murphy, A., Woodall, S., & O'Hare, R. (1999). The stakeholder relationship audit: Measuring the effectiveness of integrated marketing communications. *Integrated Marketing Communications Research Journal*, 5(1), 9-12.
- O'Sullivan, P. F. (1999, November). The internet domain name scramble: Who wins? *New Zealand Intellectual Property Journal*, 189-195.
- Oehlers, A. L. (1999). Confucian rappers and rockers?: Singaporean youth in the nineties. *Internationales Asienforum*, 30(1-2), 97-108.
- Pattullo, L. M. (1999). The transfer of letters of credit. *New Zealand Business Law Quarterly*, 5(4), 219-233.
- Smith, N. M. (1999). The crime of blasphemy and the protection of fundamental human rights. *The South African Law Journal*, 116(Part I), 162-173.
- Wilkinson, K. J., Rose, L. C., & Young, M. R. (1999). Comparing the effectiveness of traditional and time varying hedge ratios using New Zealand and Australian debt futures contracts. *The Financial Review*, 34(3), 79-94.

3. Book Edited by Staff Member

- de Bruin, A. M. (Ed.) (1999). *The Global Society: Issues and Challenges for New Zealand: Proceedings of the Symposium, 13 February 1999*. Albany, NZ: Massey University, Department of Commerce.
- Murphy, B. D. (Ed.) (1999). *Contemporary marketing digest: An overview of recent marketing literature*. Albany, NZ: Massey University, Department of Commerce.

4. Chapter in a Book

- Buhr, K. (1999). Study plan two: The financing decision. In J. Steward (Ed.), *Professional accounting school: Module 3, Financial Management* (pp. 1-35). Christchurch, NZ: Advanced Business Education.
- Buhr, K., Oberto, C., & Nuttel, P. (1999). Study plan four: Mergers and takeovers. In J. Steward (Ed.), *Professional accounting school: Module 3, Financial Management* (pp. 1-33). Christchurch, NZ: Advanced Business Education.
- Eagle, L. C. (1999). The need for analysis as part of the planning and implementation process. In P. J. Kitchen (Ed.), *Marketing communication: Principles and practice* (pp. 57-72). London: International Thomson Business Press.
- Moyle, B. J. (1999). Conservation, sustainable use and values. In M. M. R. Freeman (Ed.), *Issues related to indigenous whaling: Tonga* (pp. 1-10). Brentwood Bay, BC, Canada: World Council of Whalers.
- Nithiyanandam, V. (1999). From non-news to stale news: An analysis of the global projection of Sri Lanka's ethnic conflict. In S. Gamage, & I. B. Watson (Eds.), *Conflict and community in contemporary Sri Lanka* (pp. 48-76). New Delhi, India: Sage Publications.

5. Refereed Paper in Conference/Meeting/Symposia Proceedings

- Ariyawardana, A., Nithiyanandam, V., Bailey, W. C. (1999). Changing food consumption patterns in Sri Lanka. In S. Gamage (Ed.), *7th Sri Lanka Studies Conference on Asia, Sri Lanka and the Diasporic Communities* (pp. 33-52) December 3-6, Canberra, ACT, Australia. Canberra, ACT, Australia: Sri Lanka Studies Conference.

- Carter, C. C., Haloupek, W. J., Eagle, L. C. (1999). Spatial competition and store location in shopping centres. In G. Newell (Ed.), *1999 International Real Estate Society Conference*, January 26-31, Kuala Lumpur, Malaysia. Sydney, NSW, Australia: Pacific Rim Real Estate Association.
- de Bruin, A. M., & Power, G. (1999). The partnership approach to local employment generation: Selected urban initiatives in New Zealand. In P. S. Morrison (Ed.), *Labour Employment and Work in New Zealand: Proceedings of the Eighth Conference* (pp. 239-245), November 26-27, Victoria University of Wellington, Wellington, NZ. Wellington, NZ: Victoria University of Wellington.
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6. Non-refereed Journal Paper/Article

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8. Book Review

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9. Other Publications

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- Parry, J. R., Rose, L. C., & Dewe, P. J. (1999). *Efficient funding of research and development funds using decision trees* (Departmental Working Paper Series No. 99.3). Palmerston North, NZ: Massey University, Department of Finance, Banking and Property.
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- Pattullo, L. M. (1999). *The transfer and assignment of documentary credits* (Working Paper Series No. 99.25). Albany, NZ: Massey University, Department of Commerce.
- Pinfold, J. F. (1999). *Founding a new business: Expectations versus reality* (Working Paper Series No. 99.24). Albany, NZ: Massey University, Department of Commerce.
- Prevost, A., Rose, L. C., & Miller, G. (1999). *Derivatives usage and financial risk management in large and small economies: A comparative analysis* (Working Paper Series No. 99.16). Albany, NZ: Massey University, Department of Commerce.
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13. Addresses to Professional Bodies

- Anderson, H., Rose, L. C., & Cahan, S. (1999). Bonus issues: Announcement effects in an imputation tax environment. *Asia-Pacific Finance Association Conference*, July 12-14, Melbourne, Vic., Australia.
- Carter, C. C. (1999). Spatial competition and store location in shopping centres. *Department of Commerce, Massey University*, March 3, Albany, NZ.
- Carter, C. C. (1999). Spatial competition and store location in shopping centres. *International Real Estate Conference*, January 27, Kuala Lumpur, Malaysia.
- de Bruin, A. M., & Dupuis, A. (1999). Constrained entrepreneurship: A feminist critique of rationality constructs. *Women's Studies Association Conference*, November 6, Victoria University of Wellington, Wellington, NZ.

- de Bruin, A. M. (1999). Escaping the constraints of the new international division of labour: A culture based approach. *Department of History and Cultural Sciences, Erasmus University*, May 21, Rotterdam, The Netherlands.
- de Bruin, A. M. (1999). Transformation of the welfare state in New Zealand. *Seventh International Karl Polanyi Conference*, May 27, Université Lumière Lyon 2, Lyon, France.
- de Bruin, A. M. (1999). The welfare state in a global age. *The Global Society: Issues and Challenges for New Zealand Symposium*, February 13, Massey University, Albany, NZ.
- de Bruin, A. (1999). Women and entrepreneurship: Rationale for microenterprise development. *APEC Study Centre Consortium 1999 Conference*, June 2, Auckland, NZ.
- Dolli, N. N. (1999). Managing globalisation in the 21st century. *New Zealand Pacific Economic Co-operation Council*, November 10, Wellington, NZ.
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- Eagle, L. C. (1999). IMC: Bedfellows and barriers: The client/advertising agency interface. *4th International Conference on Corporate and Marketing Communications*, April 8, University of Salford, Manchester, UK.
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- Eagle, L. C. (1999). Promoting the library. *Australasian University Librarians' Association Conference*, November 8, Auckland, NZ.
- Elayan, F. A., & Meyer, T. O. (1999). Market reaction to announcements of debtor-in-possession financing: An empirical investigation of bankruptcy outcome, duration and loan characteristics. *Department of Finance, Banking and Property, Massey University*, March 15, Palmerston North, NZ.
- Elayan, F. A., & Meyer, T. O. (1999). Market reaction to announcements of debtor-in-possession financing: An empirical investigation of bankruptcy outcome, duration and loan characteristics. *New Zealand Finance Colloquium*, March 12, Wellington, NZ.
- Hooks, J. J. (1999). Accountability in the New Zealand electricity retail and distribution industry. *Accounting Association of Australia and New Zealand*, July 2, Cairns, Qld, Australia.
- Kerkin, D. J., & O'Grady, W. M. (1999). Assessing attitudes of accountants towards ethics and ethics education: A survey of chartered accountants. *International Association for Business and Society 10th Anniversary Meeting*, June 26, Paris, France.
- Kerkin, D. J. (1999). Pricing strategies. *Institute of Chartered Accountants of New Zealand: Company Accountants' Special Interest Group*, March 17, Auckland, NZ.
- Lal, M. (1999). Pricing strategies. *Fiji Institute of Chartered Accountants*, August 9, Lautoka, Fiji.
- Lal, M. (1999). Pricing strategies. *Fiji Institute of Chartered Accountants*, August 11, Suva, Fiji.
- Li, J. (1999). The tax motives for untaxed firms: The case of real estate investment trusts (REITs) acquisitions. *Accounting Association of Australia and New Zealand*, July 3, Cairns, Qld., Australia.
- Li, J., & Elayan, F. A. (1999). The tax motives for untaxed firms: The case of real estate investment trusts (REITs) acquisitions. *American Real Estate and Urban Economic Association*, May 6, Maui, Hawai'i, USA.
- Li, J., & Elayan, F. A. (1999). The tax motives for untaxed firms: The case of real estate investment trusts (REITs) acquisitions. *Asian Real Estate Society*, May 7, Maui, Hawai'i, USA.
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- McDonald, R. C., & Eagle, L. C. (1999). Alternative staircases to academic success: Articulation and credit transfer - a longitudinal study. *22nd Annual Conference of the European Accounting Association*, May 5-7, Université Montesquieu, Bordeaux IV, France.
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- McDonald, R. C., Eagle, L. C., & Sylvester, G. C. (1999). Lessons for the future: Tertiary study experiences of mature part time students studying business diploma and degree programmes. *22nd Annual Conference of the European Accounting Association*, May 5-7, Université Montesquieu, Bordeaux IV, France.
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- Meyer, T. O., & Rose, L. C. (1999). Benefits to unit trust investments from international diversification: Evidence from the Asian crisis. *Academy of Financial Services 13th Annual Meeting*, October 6, Orlando, Florida, USA.
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- Meyer, T. O. (1999). Do firms use derivatives to reduce their dependence on external capital markets. *Financial Management Association*, October 8, Orlando, Florida, USA.
- Meyer, T. O., & Rose, L. C. (1999). International diversification benefits: Expanding the efficient frontier for New Zealand unit trust investments. *The Global Society: Issues and Challenges for New Zealand Symposium*, February 13, Massey University, Albany, NZ.
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- Moyle, B. J. (1999). Crocodile recovery: The role of commercial harvests. *Resource Modelling Association*, June 25, St Mary's University, Halifax, Nova Scotia, Canada.
- Murphy, B. D. (1999). Marketing and social responsibility. *New Zealand Businesses for Social Responsibility Conference 1999*, September 6, Auckland, NZ.
- Murphy, B. D. (1999). Mathematical modelling in marketing: Mainstream or marginal methodology. *Australia and New Zealand Marketing Academy Conference*, December 1, University of New South Wales, Sydney, NSW, Australia.
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- Riceman, S. S., Cahan, S. F., & Lal M. (1999). Economic value added versus traditional bonus schemes: A general test of consistency theory. *School of Social and Economic Development, University of South Pacific*, August 12, Suva, Fiji.

14. Extension Activity

- de Bruin, A. M. (1999). (Lecture). The New Zealand economy: Balance of payments. *U3A Ponsonby affiliated with International Association of Universities of the Third Age*, November 3, Auckland, NZ.
- de Bruin, A. M. (1999). (Lecture). The New Zealand economy: Economic policy. *U3A Ponsonby affiliated with International Association of Universities of the Third Age*, October 27, Auckland, NZ.
- Li, X. (1999). (Lecture). Comparison between China and New Zealand. *National Audit Office, Peoples' Republic of China*, May 28, Massey University, Albany, NZ.
- Li, X. (1999). (Lecture). Massey University at Albany in New Zealand. *National Archive Bureau, Public Relations China*, August 9, Massey University, Albany, NZ.
- Li, X. (1999). (Lecture). The training opportunities at Massey University. *The Delegation of Shaanxi Provincial Government, Peoples' Republic of China*, April 13, Massey University, Albany, NZ.
- Oehlers, A. L. (1999). (Lecture). ASEAN. *Royal New Zealand Air Force Command and Staff College*, August 5, Whenuapai Airbase, Auckland, NZ.
- Oehlers, A. L. (1999). (Lecture). Conflicting democracies. *Royal New Zealand Air Force Command and Staff College*, August 5, Whenuapai Airbase, Auckland, NZ.
- Oehlers, A. L. (1999). (Lecture). The countries of Northeast Asia. *Royal New Zealand Air Force Command and Staff College*, March 5, Whenuapai Air Base, Auckland, NZ.
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- Oehlers, A. L. (1999). (Lecture). The countries of Northeast Asia. *Royal New Zealand Air Force Command and Staff College*, July 28, Whenuapai Airbase, Auckland, NZ.
- Oehlers, A. L. (1999). (Lecture). Financial markets. *Master of Public Policy Programme, Department of Social Policy and Social Work, Massey University*, April 28, Albany, NZ.
- Oehlers, A. L. (1999). (Lecture). Professional training at Massey University, Albany. *The Delegation of Shaanxi Provincial Government, Peoples' Republic of China*, April 14, Massey University, Albany, NZ.
- Oehlers, A. L. (1999). (Lecture). Public accountability in New Zealand. *National Audit Office, Peoples' Republic of China*, May 28, Massey University, Albany, NZ.
- Oehlers, A. L. (Academic advisor). (1999). RNZAF Staff Course Overseas Study Tour. *Royal New Zealand Air Force Command and Staff College*, August 23-September 4, Fiji, Brunei, Thailand, and Australia.

15. Addresses to Community Organisations

- Nithiyanandam, V. (1999). The plight of Tamils in Sri Lanka. *New Zealand Tamil Society*, July 25, Auckland, NZ.
- Pinfold, J. F. (1999). Assistance for small businesses. *Local Employment Co-ordination Group*, June 10, Auckland, NZ.

16. Professional Consultancy

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- Goldblatt, V., & Jones, J. (1999). (Seminar). Co-Med arbitrator. *Department of Human Resource Management*, November 24, Massey University, Palmerston North, NZ.
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- Goldblatt, V. (1999). (Seminar). Negotiating employment contracts. *N.Z. Army Military Studies Institute*, July 22, Linton Army Camp, Palmerston North, NZ.
- Goldblatt, V. (1999). (Seminar). Negotiating for a better workplace. *Women Managers' Conference, Central Region Community Probation Service*, July 19-20, Taupo, NZ.
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- Patten, D. (1999). (Presentation). The rules of evidence. *Massey University Disciplinary Committee*, August 5, Palmerston North, NZ.
- Pitchforth, R. (1999). (Seminar). Dispute resolution in the millennium. *New Zealand Institute of Valuers*, September 3, Palmerston North, NZ.
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- Ramsey, P. L. (1999). Advances in on the job training. *Ezibuy Trainers Group*, July 28, Palmerston North, NZ.
- Ramsey, P. L. (1999). (Seminar). Complementarity in organisational learning. *Society for Organisational Learning*, October 26, Cambridge, Massachusetts, USA.
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14. Extension Activity

- Franklin, P. (Facilitator). (1999). (Workshop). Listening and group facilitation workshop. *Massey Production Technology Students*, April 27-29, Palmerston North, NZ.
- Franklin, P. (Facilitator). (1999). (Workshop). Library assistants' training. *Library and Information Association of New Zealand-Aotearoa Training Day*, November 19, Palmerston North, NZ.
- Franklin, P. (Facilitator). (1999). (Workshop). Valuing difference using the MBTI. *Residential Assistants Orientation Programme*, February 8-9, Palmerston North, NZ.
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- Sligo, F. X. (Facilitator). (1999). Strategic planning day. *Massey University Institute of Fundamental Sciences*, December 13, Palmerston North, NZ.
- Sligo, F. X. (1999). (Symposium). Taking charge of your PhD. *Massey University PhD Students' Support Committee*, November 22, Palmerston North, NZ.
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- Sligo, F. X. (1999). Formal English at work [Radio interview]. *Independent Radio Network*, August 29.
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- Bradbury, T. (Team manager). (1999). Stoke Manderville Games. *Paralympics New Zealand*, October 10-18, Christchurch, NZ.
- Bradbury, T. (Chef de Mission). (1999). World University Games. *University Sport New Zealand*, June 27-July 14, Palma de Mallorca, Spain.
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- Orams, M. B. (Host). (1999). Discussion group. *Hector's Dolphin Population Management Plan Discussion Group, Department of Conservation*, May 12, Massey University, Albany, NZ.
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- Orams, M. B. (Co-ordinator). (1999). Topics in tourism public lecture series. *Centre for Tourism Research Massey University*, May-October, Albany, NZ.
- Orams, M. B. (Invited participant). (1999). Working group. *Auckland Regional Council Marine Operations Group Maritime Strategy Working Group*. May 21, Auckland, NZ.

- Page, S. J. (Visiting lecturer). (1999). Visiting professor in tourism. *University of Plymouth*, January-December, Seale Hayne, UK.
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- Orams, M. B. (1999). The importance of sponsors in preparing for the defence of the America's Cup. *CEO's of the Owens Group of Companies*, August 4, Auckland, NZ.
- Orams, M. B. (1999). Managing a wild dolphin feeding program. *People to People Student Ambassadors*, June 16, Moreton Island, Qld., Australia.
- Orams, M. B. (1999). Managing individuals as part of a team. *Telecom New Zealand Corporate Sales Rewards and Recognition Meeting*, April 7, Auckland, NZ.
- Orams, M. B. (1999). Medical issues in preparing to defend the America's Cup. *Merck, Sharp and Dohme Ltd*, July 21, Auckland, NZ.
- Orams, M. B. (1999). New Zealand's maritime history, Maori and Pakeha: Dreams over the horizon. *Te Roopu Mata Haka O Te Atatu*, March 9, Waitakere, NZ.
- Orams, M. B. (1999). The Peter Blake style of management. *Probus Club of Devonport*, July 26, North Shore City, NZ.
- Orams, M. B. (1999). Project management and maintenance programmes at Team New Zealand. *Accent Tools Ltd*, August 11, Auckland, NZ.
- Orams, M. B. (1999). Protecting marine wildlife and the marine environment. *People to People Student Ambassadors*, June 17, Moreton Island, Qld, Australia.
- Orams, M. B. (1999). *The rhyme of the ancient mariner*- its relevance to me. *Long Bay College*, February 23, North Shore City, NZ.
- Orams, M. B. (1999). Team building. *Telecom New Zealand Business Marketing Group*, September 8, Palmerston North, NZ.
- Orams, M. B. (1999). The Team New Zealand supporter's programme. *WestpacTrust Regional Meeting*, July 16, Wellington, NZ.
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- Edwards, M. (1999). Massey University exhibit. *Sport and Outdoor Expo*, August 27-29.
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- Edwards, M. (1999). Women in coaching advisory committee: Barriers in coaching survey. *New Zealand Hillary Commission*, August-November.

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- Vitalis, A., Walker, R., & Legg, S. (1999). Pion dromo? Wherefore ergonomics? In N. Marmaras (Ed.), *Proceedings of the Symposium: Strengths & Weaknesses, Threats & Opportunities of Ergonomics in Front of 2000* (pp. 53-58), August 31-September 1, Thera (Santorini), Greece. Athens, Greece: Hellenic Ergonomics Society.
- Walker, R. J., & Vitalis, A. (1999). Aging and technology use: An ergonomics perspective. In D. K. Despotis, & C. Zopounidis (Eds.), *Decision Sciences Institute 5th International Conference: Proceedings* (Vol. 1, pp. 759-761), July 4-7, Athens, Greece. Athens, Greece: Decision Sciences Institute.

6. Non-refereed Journal Paper/Article

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- Arya, D. K., & North, N. (1999). Reorganising mental health services in New Zealand: Part II, A new clinical management structure for managing HHS Mental Health Services. *Health Manager*, 6(3), 19-24.
- Baker, A. (1999, July 2). Transfer pricing: How it works: Drug industry boosts profits from cross-border trade. *National Business Review*, 45.
- Cameron, A., Massey, C., & Tweed, D. (1999). Political possibilities for business development. *Chartered Accountant's Journal*, 78(10), 13-17.

- Dew-Hopkins, S., & Tweed, D. M. (1999, December). Change challenges older farmers. *Dairy Exporter*, 16.
- Foote, J., Houston, D., & North, N. (1999). Hospital waiting lists: A complex mess. *Health Manager*, 6(3), 10-14.
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- Gaskin, C., Hadfield, D., & Chu, M. (1999). Team cohesion and coach empowerment: Is there a link? *The New Zealand Coach*, 7(4), 7-8.
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- Henley-King, J., Kolb, D., McGregor, J., Seidel, R., Simpson, B., & Tweed, D. M. (1999, March). Tracking technology take-up. *NZ Business*, 50.
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7. Non-refereed Paper in Conference/Meeting/Symposia Proceedings

- Legg, S. J. (1999). Immersion protection for small boat operators in the Ross Sea. In *Ergonomics @ work: Proceedings of the 9th Conference of the New Zealand Ergonomics Society* (pp. 44-47), November 25-26, Christchurch, NZ. Palmerston North, NZ: New Zealand Ergonomics Society.
- Tweed, D. M., & McGregor, J. H. (1999). The new girls network: Business women owners raise their profile. In *Women as Leaders Conference* [Disk], June 18, Wellington, NZ. Wellington, NZ: The Conference.
- Whitfield, J., & Legg, S. (1999). Schoolbag weight and musculoskeletal symptoms in New Zealand secondary schools. In *Ergonomics @ work: Proceedings of the 9th Conference of the New Zealand Ergonomics Society* (pp. 76-79), November 25-26, Christchurch, NZ. Palmerston North, NZ: New Zealand Ergonomics Society.

8. Book Review

- Cronin, B. (1999). [Review of the book *Reclaiming the future: New Zealand and the Global Economy*]. *Political Science*, 51(2), 194-196.
- Springett, D. V. (1999). Subliminal messengers - two views [Review of the book *Global spin: The corporate assault on environmentalism*]. *Australian Journal of Environmental Education*, 14, 130-134.

9. Other Publications

- Hurley, E. M., Massey, C., Stantiall, J. D., Cameron, E., Banks, N., & Hunter, T. (1999). *Enhancing technology use in the kiwifruit industry: An investigative forum*. (Technical Report). Palmerston North, NZ: Massey University.
- Hurley, E. M., Massey, C., Parker, W. J., & Stantiall, J. D. (1999). *Small dairy farms: Strategies for new horizons*. (Technical Report). Palmerston North, NZ: Massey University.
- Rauniyar, G. P., Winton, A. S. W., Whyte, C. F., Cheyne, J. M., & Cheyne, J. (1999). *Assessment of the effectiveness of border strategies at modifying aircraft passenger behaviour: Final report MHS 301 to MAF Policy*. Palmerston North, NZ: Massey University.
- Walker, J. (1999). Finding an identity: New Zealand tertiary managers talk about their work. *TESOLANZ Journal*, 7, 20-35.

13. Addresses to Professional Bodies

- Bourne, S. (1999). Professional behaviour of medical practitioners: Disciplinary processes. *Department of Management Systems, Massey University*, June 4, Palmerston North, NZ.
- Bullen, C., Gunn, S., Hadfield, D., & Smith, P. (1999). The psychology of coaching: The coach in action. *Sport Science New Zealand Conference*, October 29, Hamilton, NZ.
- Cheyne, J., & Staniford, T. (1999). Homes away from homes. *Department of Management Systems, Massey University*, August 4, Massey University, Palmerston North, NZ.
- Chu, M. (1999). Athlete career and education seminars. *New Zealand Rugby Football Union Academy*, November 15, adidas Institute of Rugby, Palmerston North, NZ.

- Chu, M., & Leberman, S (1999). Conflict and negotiation skills seminar. *Hillary Commission and National Coaching Directors*, November 24, adidas Institute of Rugby, Palmerston North, NZ.
- Chu, M., & Hadfield, D. (1999). Developing team cohesion. *Sport Science New Zealand Coaching Directors and Elite Coaches Conference*, July 9, Wellington, NZ.
- Chu, M., & Hadfield, D. (1999). Selecting the best coach: Countering the "Pig in the poke" phenomenon. *Sport Science New Zealand Conference*, October 27-29, Hamilton, NZ.
- Chu, M. (1999). Sport psychology and communication. *New Zealand Rugby Football Union Regional RDOs*, May 16, Massey University College of Education, Palmerston North, NZ.
- Chu, M. (1999). Team dynamics. *New Zealand Rugby Football Union Level III Coaching Course*, July 11, Massey University College of Education, Palmerston North, NZ.
- Chu, M., & Leberman, S. (1999). Time management. *New Zealand Rugby Football Union Regional RDOs*, December 9, adidas Institute of Rugby, Palmerston North, NZ.
- Chu, M. (1999). Time management and team building. *New Zealand Rugby Football Union Academy*, January 19-21, Porirua, NZ.
- Cleland, P. (1999). Innovation within the New Zealand research and development sector. *Department of Management Systems, Massey University*, September 1, Palmerston North, NZ.
- Cronin, B. (1999). The derivation of classical national accounts at an industry level. *Seminario Internacional Complutense Nuevas Direcciones en el Pensamiento Economico Critico, Universidad Complutense de Madrid*, May 10-13, Madrid, Spain.
- Eid, M. (1999). Information systems, strategic control practices in New Zealand. *Department of Management Systems Massey University*, June 4, Palmerston North, NZ.
- Foote, J. (1999). Towards a systemic understanding of a hospital waiting list. *Department of Management Systems, Massey University*, June 4, Palmerston North, NZ.
- Hadfield, D. (1999). Dealing with pressure and fear. *Wellington Region Gymnastic Coaches Course*, March 6, Paraparaumu, NZ.
- Hadfield, D., & Serrallach, G. (1999). In-depth analysis: The AnalySports soccer analysis system. *World Congress of Science and Football*, February 22-26, Sydney, NSW, Australia.
- Hadfield, D. (1999). Leadership. *Hillary Commission Level 3 Coaching Course*, May 29, Christchurch, NZ.
- Hadfield, D. (1999). Life-skills development. *New Zealand Rugby Football Union Academy*, January 19, Porirua, NZ.
- Hadfield, D. (1999). Mental skills in rugby. *Massey University Rugby Coaching Course*, February 11, Palmerston North, NZ.
- Hadfield, D. (1999). Query Theory Coaching approach. *Massey University Rugby Coaching Course, NZRFU*, November 18, Palmerston North, NZ.
- Hadfield, D. (1999). Role of a sport psychologist. *Sports Manawatu*, May 21, Palmerston North, NZ.
- Higgins, C. P. (1999). Back to values: social responsibility, business and you. *New Zealand Businesses for Social Responsibility Conference*, September 5-6, Auckland, NZ.
- Kuma, M. (1999). Product styling and product success. *Department of Management Systems, Massey University*, June 4, Palmerston North, NZ.
- Leberman, S. I., & Chu, M. M. (1999). Conflict management and negotiation skills. *National Coaching Directors Conference*, November 24, adidas Institute of Rugby, Palmerston North, NZ.
- Leberman, S. I., & Chu, M. M. (1999). Stress and time management. *Regional Development Officers, New Zealand Rugby Football Union*, December 9, Palmerston North, NZ.
- Legg, S. J. (1999). Cold water protection in the Ross Sea. *New Zealand Activities in Antarctica*, March 25, Victoria University of Wellington, Antarctic Research Centre, Wellington, NZ.
- Legg, S. J. (1999). Snow at Christmas: What's chic to wear in Antarctica? *Department of Management Systems, Massey University*, December 1, Palmerston North, NZ.
- Martin, A. J., Chu, M. M., & Leberman, S. I. (1999). Experiential education and team dynamics. *Sport Science New Zealand Conference*, October 27-29, Hamilton, NZ.
- Martin, A. J. (1999). Nutrition for performance. *New Zealand Rugby Football Union Coaching Course*, November 15, Palmerston North, NZ.
- Martin, A. J. (1999). Outward Bound: Course outcomes and processes. *Department of Management Systems, Massey University*, May 5, Palmerston North, NZ.
- Martin, A. J. (1999). Outward Bound: A macho approach or holistic process. *Massey University College of Education*, September 25, Palmerston North, NZ.
- Mason, P., & Leberman, S. (1999). Applied recreation and tourism research: Developing a model. *Department of Management Systems, Massey University*, July 7, Palmerston North, NZ.

- Massey, C., & Walker, R. (1999). Dumbing down management: The consultant as theorist? *British Academy of Management Annual Conference*, September 1-3, Manchester, UK.
- Mellalieu, P. (1999). Resharpener 'the edge': Organisational renewal in a community arts centre. *Department of Management Systems, Massey University*, November 3, Palmerston North, NZ.
- North, N. (1999). A critical retrospective of the New Zealand health reforms. *Society for Health Administration Programs in Education, Australasian Conference*, July 8-10, Melbourne, Vic., Australia.
- North, N., & Higgins, C. (1999). The employment of immigrants in New Zealand: Employers' perspectives and experiences. *Department of Management Systems, Massey University*, October 6, Palmerston North, NZ.
- North, N., & Higgins, C. (1999). The employment of immigrants in New Zealand: Employers' perspectives and experiences. *International Employment Relations Association: Global trends and Local Issues Conference*, July 13-16, Lincoln University, Lincoln, NZ.
- North, N. (1999). (Survey of employers). New directions: New settlers. *A Seminar on Contemporary Migration and Settlement in New Zealand*, March 17, Wellington, NZ.
- Park, N. (1999). Relativism in business ethics and the millennialist, Robert Owen, 1771-1859. *Department of Management Systems, Massey University*, June 2, Palmerston North, NZ.
- Patterson, G. (1999). The alliance game: Higher education options, strategies and managerial implications. *Innovation in Higher Education, 12th International Meeting of University Administrators*, September 9, Edinburgh, UK.
- Patterson, G. (1999). Findings on economies of scale in higher education: Implications for strategies of merger and alliance. *21st Annual European Association of Institutional Research Forum*, August 22-25, Lund University, Lund, Sweden.
- Smith, R. W. (1999). An APEC experience: Tourism, training and trade. *Department of Management Systems, Massey University*, April 7, Palmerston North, NZ.
- Smith, R. W. (1999). Strategic planning: The Department of Management Systems: An example. *Course, Massey University*, April 27, Palmerston North, NZ.
- Springett, D. V. (1999). Under the microscope: Levels of environmental responsiveness in leading New Zealand companies. *Business Strategy and the Environment Conference*, September 16-17, Leeds University, Leeds, UK.
- Trenberth, L., Dewe, P., & Ng, A. (1999). An exploration of the role of leisure as a coping strategy. *Industrial and Organisational Psychology Conference*, June 26-27, Brisbane, Qld, Australia.
- Tweed, D. M., & McGregor, J. H. (1999). Attributes of high growth manufacturing enterprises: Empirical findings from New Zealand. *Euro PME Conference*, September 30-October 2, France.
- Tweed, D., & McGregor, J. (1999). Innovation in New Zealand manufacturing SMEs: Findings from a nationwide study. *Department of Management Systems, Massey University*, March 3, Palmerston North, NZ.
- Tweed, D. M., & McGregor, J. H. (1999). The new girls network: Business women owners raise their profile. *Women as Leaders Conference*, June 18, Wellington, NZ.
- Walker, R., & Monin, N. (1999). Analysing a corporate event: An application of Burke's Pentad. *Department of Management Systems, Massey University*, March 3, Palmerston North, NZ.

14. Extension Activity

- Chu, M. (Facilitator). (1999). Outward Bound. *New Zealand Rugby Football Union Academy*, June 7-12, Anakiwa, NZ.
- Chu, M. (Workshop facilitator). (1999). Sport psychology. *Manawatu Colts Rugby Team*, August 14, Palmerston North, NZ.
- Chu, M. (Facilitator). (1999). Team building. *Manawatu Colts Rugby Team*, July 25, Palmerston North, NZ.
- Chu, M. (Facilitator). (1999). Team building. *New Zealand Equestrian Federation*, May 21, Palmerston North, NZ.
- Chu, M. (Facilitator). (1999). Team building and communication. *Otaki Children's Health Camp*, April 8, Otaki, NZ.
- Hadfield, D. (1999). (Presentation & consultations). Mental skills. *New Zealand Equestrian Federation Elite Riders Group*, May 21-23, Palmerston North, NZ.
- Hadfield, D. (1999). (Presentation & consultations). Mental skills. *New Zealand Equestrian Federation Elite Riders Group*, September 6, Palmerston North, NZ.

- Hadfield, D. (1999). (Presentation & consultations). Mental toughness. *Wellington Lions Rugby Team*, August 2-5, Bulls, NZ.
- Hadfield, D. (1999). (Consultations with 18 riders). Sport psychology. *New Zealand Equestrian Federation Elite Group*, March 9-10, Taupo, NZ.
- Hurley, E., Massey, C., Stantiall, J., Cameron, E., Banks, N., & Hunter, T. (1999). (Forum). Enhancing technology use in the Kiwifruit industry: An investigative forum. *Massey University*, November 15, Palmerston North, NZ.
- Martin, A. J. (Course facilitator). (1999). International Outward Bound course in Australia. *Outward Bound Australia*, March 6-12, Canberra, ACT, Australia.
- Mellalieu, P. J. (Convenor). (1999). Think global! act global!: The role and impact of strategic management in the development of small enterprise and new ventures: 7th Annual Educators Conference of the New Zealand Strategic Management Society. *New Zealand Strategic Management Society*, February 3-5, Massey University, Palmerston North, NZ.

15. Addresses to Community Organisations

- Chu, M. (1999). Sport psychology seminar. *Massey Hockey Club*, August 6, Palmerston North, NZ.
- Chu, M. (1999). Sport psychology seminar. *Palmerston North Boys High School*, August 26, Palmerston North, NZ.
- Chu, M. (1999). Sport psychology seminar. *Wanganui High School*, August 6, Wanganui, NZ.
- Hadfield, D. (1999). Developing team culture. *Hurricanes Colts Rugby Team*, March 19, Porirua, NZ.
- Hadfield, D. (1999). Mental aspects of rugby. *Wellington Rugby Union Under-16 Squad Members*, June 30, Wellington, NZ.
- Hadfield, D. (1999). Mental skills and life-skills. *Athletics North Elite Athlete Squad*, August 29, Auckland, NZ.
- Hadfield, D. (1999). Mental skills and refereeing. *Manawatu Rugby Referees Association*, May 17, Palmerston North, NZ.
- Hadfield, D. (1999). Mental strength. *Horowhenua-Kapiti NPC Rugby Team*, August 10, Otaki, NZ.
- Hadfield, D. (1999). Mental toughness. *Palmerston North Boys High School Squash Team*, August 9, Palmerston North, NZ.
- Hadfield, D. (1999). Sport psychology. *Sport Wanganui*, June 2, Wanganui, NZ.
- Hadfield, D. (1999). Vision standards and values. *Wellington Rugby Academy*, April 9, Upper Hutt, NZ.
- Martin, A. J. (1999). Food and fitness. *Bulls Rotary Club*, April 15, Bulls, NZ.
- Martin, A. J. (1999). Outward Bound Czech Republic. *Palmerston North Rotary Club*, March 15, Palmerston North, NZ.
- Martin, A. J. (1999). Outward Bound Czech Republic. *Probus*, April 13, Palmerston North, NZ.

17. Radio, Television and Newsprint Interviews

- Cheyne, J. M. (1999, June). Massey University Travel Prizes. *NZITT Informer*, 3.
- Leberman, S. I. (1999, September 16). Massey creates sports mecca. *The Dominion*, 32.
- Leberman, S. (1999, September 29). Sport opportunities beckon. *The Evening Post*, 16.
- Legg, S. J. (1999). Gloves for the meat industry [Radio interview by R. Holding]. *Radio Rhema*, July 1.
- Legg, S. J. (1999). Report on gloves for the New Zealand meat industry [Radio interview]. *Radio 2XS*, June 22.
- Massey, C. (1999). Government policy and SMEs [Radio interview]. *Radio New Zealand*, In Business, April 14.
- Massey, C. (1999). SMEs and the Department of Inland Revenue [Radio interview]. *Radio New Zealand*, Checkpoint, February 4.
- North, N. (1999). Insights '99 [Radio interview]. *National Radio*, March 21.
- Stanford, A. C. (1999, April 29). Aftermath of Tourism Board affair. *The Evening Post*.
- Stanford, A. C. (1999). Minister of Tourism resignation [Radio interview], *Radio New Zealand*, April 29.
- Stanford, A. C. (1999). Office tourism and sport after McCully [Radio interview]. *Radio New Zealand*, April 28.
- Stanford, A. C. (1999, February 10). Shadowy advisers behind McCully. *The Evening Post*.
- Tweed, D. (1999, July 7). How to market your small business in a big way [Interview by L. Springall]. *The Independent*, 22.