





### Pure New Zealand Maui Sheep Milk

Natalie Dang

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#### The Background

#### Me:

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GM –Shanghai Be-well Food group CEO –super organic Dairy (NZ) Director -- Maui Milk (SM--- Maui Milk (shanghai)
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Experience: Branding

6 years for sheep milk

To be responsible for the OIO approval last year

#### The Group

professional Industry

sheep milk

The first company to introduce the sheep milk brand to China

### Market Position and Marketing

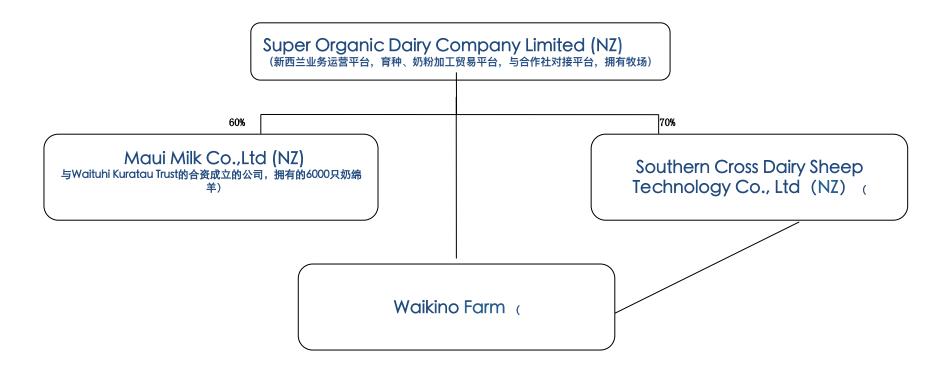
- 1. To research the customer
- lower awearness
- scarity resouces
- 2. good quality
  hy is sheep milk
- what is special
- 3. branding: Big investment and Innovative thinking

### Genetic and Genetic technology

- The sheep milk industry is the high threshold business.
- 1.genetic pool
- 2. genetic technology: iterative development;
- 3. embryos

# The modernization of developing

• 1. the structure of company:



## The modernization of developing

2. Breeding farm : demo for breeding; genetic pool/ assurance program

3. Cooperation model and price and quality control system:

#### artner and Team

eam: rich

management;

- open mind marketing team;
- 2. NZ partner: Hunter Bill/ Andrew:

Bill/ A

• 3. More team members to join

ndrew

#### Good Future

onfident heep

Win-win model will bring more benefit for both C

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for Maui s

heep