

# Simona Fabrizi

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RePEc: <http://ideas.repec.org/e/pfa52.html>

## Education

Ph.D. in Economics, *Essays on Competition in Telecommunications*, 2003 (with Highest Distinction)

- Toulouse School of Economics, TSE (ENTER Programme - Docteur en Sciences Economiques), Ph.D. Supervisor Patrick Rey.
- University of Bologna (Dottorato di Ricerca in Economia Politica), Ph.D. Supervisor Carlo Scarpa.

M.Phil. in Economics, TSE (Diplôme Européen d'Economie Quantitative Approfondie, DEEQA), 1999.

M.A. in Economics, TSE (Diplôme en Economie Mathématique et Econométrie, DEA EcoMath), 1998.  
Master Thesis Supervisor Jean-Charles Rochet.

B.A. in Economics, University of Bologna (Laurea in Economia e Commercio), 1995 (Grade 110/110).  
Undergraduate Thesis Supervisor Vincenzo Denicolò.

## Employment History

Senior Lecturer in Economics, Massey University (2007 – present).

Lecturer in Economics, Keele University, UK (2006 – 2007).

Post Doc Fellow, University of the Basque Country, Bilbao, Spain (2003 – 2006).

## Research

### REFEREED JOURNAL ARTICLES

1. *Roaming in the mobile Internet* (with B. Wertlen), **Telecommunications Policy** 32(1), 2008, 50–61. (ERA ranking: A).
2. *Asymmetric upgrading of mobile services: a demand-side explanation*, **International Journal of E-Business Research (IJEBR)** 7(3), 2011, 79–91.

### BOOK CHAPTER, BOOK

1. *Wireless technologies: shifting into the next gear?* Chapter 125 in Lee, I., ed., **Encyclopedia of E-Business Development and Management in the Global Economy**, IGI Global, Hershey, PA, 2010. ISBN: 978-1-61520-611-7 (pp. 1244-1255).
2. *Le Regioni nell'Economia Mondiale*. Translation of A.J. Scott **Regions and the World Economy**. Il Mulino Press, 2001. ISBN 88-15-07870-3.

## SUBMITTED MANUSCRIPTS

*Due diligence, research joint ventures, and incentives to innovate* (with S. Lippert), **Revised and resubmitted to the Journal of Institutional and Theoretical Economics (ERA ranking: A)**; *University of Otago Economics Discussion Papers No. 1113* and *Massey U. College of Business Research Paper No. 12*.

*International telecommunications pricing: does a scope for reform exist?* **Revise and resubmit in the Journal of Regulatory Economics (ERA ranking: A)**.

*Learning and collusion in new markets with uncertain entry costs* (with F. Bloch and S. Lippert), *University of Otago Economics Discussion Papers No. 1112* and *Ecole Polytechnique, Cahier de Recherche n. 25*. Under review.

## IN PROGRESS

*Corruption and public display of wealth* (with S. Lippert), 2012, Mimeo.

*International Internet roaming* (with S. Lippert), 2010, Mimeo.

*Adopting a leader or hiring a CEO?* (with S. Lippert, and J. Neto), 2010. Mimeo.

*Suggested retail prices with downstream competition* (with S. Lippert, C. Puppe, and S. Rosenkranz), 2010, Mimeo.

*Syndication and termination of competing viable projects* (with N. Erkal and S. Lippert), 2009, Mimeo.

*Venture capital, patenting, and usefulness of innovations* (with S. Lippert, P.-J. Norbäck, and L. Persson), *CEPR Discussion Paper no. 8392*.

*Not for loss: Insights on building a community asset* (with A. de Bruin, L. Lee, and S. Lippert), *Massey U. College of Business Research Paper No. 28*.

*On moral hazard and joint R&D* (with S. Lippert), *KERP Working Paper 2007/03*.

*How much efficiency gains and price reductions to put as ingredients into an efficiency defense? 'Quanto basta.* (with S. Lippert), *UPV – DFAE II Working Paper 2004-04*.

## OTHER OUTPUTS

AETW 2009. **New Zealand Association of Economists – Asymmetric Information Newsletter** 34, ISSN 1177-6366 (Print) ISSN 1177-634X (Online).

*The Economics of Health Insurance Systems*, TSE, Master thesis, Supervisor Jean Charles Rochet, 1998.

*Incoerenza Intertemporale, Rational Partisan Theory e Politica Monetaria*, University of Bologna, B.A. Thesis, Supervisor Vincenzo Denicolò, 1995.

## CITATIONS

50+ Google Scholar Citations (37 since 2006) in different outlets, among them, in articles published in *Telecommunications Policy*, *Hacienda Pública Española /Revista de Economía Pública*, and various papers and proceedings of international conferences on information technology.

## Presentations (last six years)

### CONFERENCES: PAPER CONTRIBUTIONS (P), DISCUSSIONS (D)

2012: (P) Australasian Economic Theory Workshop (AETW), Sydney; International Industrial Organization Conference (IIOC), Arlington.

2011: (P) Transatlantic Theory Workshop, Paris School of Economics; European Association for Research in Industrial Economics (EARIE), Stockholm; Workshop 'Industrial Organization: Theory, Empirics and Experiments', Otranto; Society for the Advancement of Economic Theory (SAET), Faro; Competition and Regulation European Summer School and Conference (CRESSE), Rhodes; Australian Conference for Economists, Canberra; Western Economic Association International (WEAI) Biennial Pacific Rim Conference, QUT, Brisbane; IIOC, Boston; AETW, Adelaide; (D) AETW; WEAI (2x) ; IIOC; CRESSE.

2010: (P) Midwest Finance Association, Las Vegas; NYU Stern Conference on Social Entrepreneurship; AETW, Melbourne; Maastricht Behavioral and Experimental Economics Symposium – Theory and Experiments; (D) AETW.

2009: (P) IIOC, Boston; Conference on Logic, Game Theory and Social Choice (LGS-6), Tsukuba; Workshop on the Microeconomics of Organizational Structure, Auckland; (D) AETW, Auckland.

2008: (P) AETW, Gold Coast; Econometric Society Australasian Meeting (ESAM), Wellington; EARIE, Toulouse; Pan-Pacific Conference on Game Theory, Auckland; (D) AETW.

2007: (P) American Economic Association (AEA), Chicago; New Zealand Finance Colloquium, Auckland; AETW, Canberra; ESAM, Alice Springs; IIOC, Savannah; Spain, Italy, Netherlands Meeting on Game Theory (SING 3), Madrid; LGS-5, Bilbao; Centre for Competition and Regulatory Policy Workshop, Birmingham.

2006: (P) PhD Presentation Meeting, London; ACLE Workshop on Forensic Economics in Competition Law Enforcement, Amsterdam; (D) Asian FA/FMA, Auckland.

### INVITED PRESENTATIONS IN RESEARCH MEETINGS

*"International Internet roaming"* at Victoria U of Wellington, Microeconomics Workshop, October 2011.

*"Learning and collusion in new markets with uncertain entry costs"* at Victoria U of Wellington, Microeconomics Workshop, October 2011 (co-author presented).

### INVITED TALKS IN RESEARCH SEMINARS

*"International Internet Roaming"* at the New Zealand Institute for the Study of Competition and Regulation (ISCR), Wellington.

*"Learning and collusion in new markets with uncertain entry costs"* at Aarhus U (co-author presented); U of Auckland (co-author presented); U of Macerata; Erasmus U (co-author presented); Queen Mary U (co-author presented).

*"Suggested retail prices with downstream competition"* at ANU; Centre for Mathematical Social Sciences (CMSS), U of Auckland; Victoria U of Wellington.

*"Venture capital financing of innovation, patenting, and long-run performance of private acquisitions"* U of the Basque Country; U of Melbourne (co-author presented); Massey U Manawatu (co-author presented);

Karlsruhe Institute of Technology (KIT) (co-author presented); U of Otago (co-author presented); Victoria U Wellington (co-author presented); Queen's U Belfast; U of Waikato; U of Kansas (co-author presented); U of Technology Sydney (co-author presented); ANU (co-author presented).

"*Syndication and termination of competing viable projects*" at U of Brescia; Kansas State U; Illinois State U (co-author presented); Auckland U of Technology; U of Auckland.

"*On moral hazard and joint R&D*" at U of the Basque Country; Research Institute of Industrial Economics (IFN); Keele U; KIT; CMSS, U of Auckland (co-author presented).

## Grants & Fellowships

### GRANTS

*Marsden Fast Start Grant* from the Royal Society of New Zealand for research into 'Intellectual Property Rights and Venture Capital', 2009 – 2011 (with Nisvan Erkal and Steffen Lippert, NZ\$ 293,745.00).

*Massey U Research Fund* for research into 'Intellectual Property Rights and Venture Capital', 2009 (with Steffen Lippert, NZ\$ 14,999.84); and for research into 'Symbolic Capital and Identity', 2010 (with Anne de Bruin and Steffen Lippert, NZ\$ 4,596.00).

*Massey U International Visitors Research Fund* to host Clemens Puppe, 2009 (with Steffen Lippert, NZ\$ 3,600.00); to host Guido Friebel, 2009 (with Steffen Lippert, NZ\$ 4,083.00).

*Economic Design Network* funding for organizing the 27th Australasian Economic Theory Workshop 2009 (with Steffen Lippert, AU\$ 8,000.00).

*British Academy Overseas Conference Grant* for AEA, Chicago 2007 (GBP 400.00).

*Bonus Qualité Recherche, BQR*, Travel grants in 2001, 2002, and 2003.

*Association pour le développement de la recherche en économie et en statistique, ADRES*, Travel grant in 2001.

### FELLOWSHIPS

*Postdoctoral Research Fellowship* from the Basque Government, Spain, October 2003 — September 2006.

*Marie Curie Training Site Fellowship* from the European Commission, ENTER Programme, U of Mannheim, October 2002 – September 2003.

*Doctoral Fellowships* from the region Midi-Pyrénées, France, October 1999 – September 2001; and from the Italian Ministry of Education, October 1997 – September 1999.

*Research Fellowships* from Center for the Economic Analysis of Competitiveness, Regulation, Markets (CERM Foundation), Florence, June 2003 – October 2003; and from Bologna City Council, for joint research with the U of Bologna, July 1996 – June 1997.

## Refereeing, Research Linkages, Contribution to Research and Supervision

### REFEREEING AND EDITORIAL ACTIVITIES

**Referee** for *Journal of Institutional and Theoretical Economics*; *New Zealand Economic Papers*; *Recent Patents on Computer Science*; *European Economic Review*; *Journal of Economic Psychology* (6x); *Telecommunications Policy* (3x); *Journal of Industrial Economics*; *Spanish Economic Review* (2x); *Research in Economics* (3x); *Journal of the Japanese and International Economies* (2x); *The MIT Press*.

**Programme Referee** for the EARIE 2005, Porto; AETW 2009, Auckland.

**Evaluator of grants** for the Agencia Nacional de Evaluación y Prospectiva, ANEP, Spanish Ministry of Science and Innovation (2x).

**Editor** of the *New Economics Papers Report 'Contract Theory and Applications'*, e-link, (since 2007).

#### SHORT-TERM RESEARCH VISITS

ANU (2010 and 2011); U of Macerata (2011); U of Otago (2011); KIT (2010); Ecole Polytechnique (2010); Massey U (2006 and 2007); IFN (2005, 2006, 2007, and 2008); CERM Foundation (2003).

#### AFFILIATION TO RESEARCH CENTRES

Member, Centre for Mathematical Social Sciences, U of Auckland.

Associate, Social Innovation and Entrepreneurship Research Centre (SIERC), Massey U.

#### ORGANIZATION OF SEMINARS/WORKSHOPS/CONFERENCES/GUEST LECTURES

2011: *Coordinator Economics Seminar Series*, Massey U, Albany Campus.

2011: *Organizer* of the **Inaugural Innovation Lecture**, within the "Innovation Lectures Series", Massey U. Guest Lecturer Thomas F. Hellmann (UBC).

2009: *Co-organizer* of the **Workshop on the Microeconomics of Organizational Structure**, Massey U. Guest Lecturer Guido Friebel (Frankfurt).

2009: *Co-organizer* of the **Mini-course on the Economics of Coalition Formation and Networks**, Massey U. Guest Lecturer Francis Bloch (Ecole Polytechnique).

2009: Member of the *Local Organizing and Program Committee* for the **27th Australasian Economic Theory Workshop**, Massey U. Invited keynote speakers: Mamoru Kaneko (Tsukuba), Clemens Puppe (KIT), Michael Riordan (Columbia), Julian Wright (NUS).

2005: *Coordinator of the Local Organizing Committee* for the **XXI Jornadas de Economía Industrial, JIE2005**, U of the Basque Country, Bilbao. Invited keynote speaker: Timothy N. Cason (Purdue)

#### FULLY (F) OR PARTIALLY (P) SPONSORED RESEARCH SEMINARS/LECTURES AT MASSEY UNIVERSITY

(F): Joanna Poyago-Theotoky (La Trobe), 2011; Clemens Puppe (KIT), 2009; Francis Bloch (Ecole Polytechnique), 2009; Guido Friebel (Frankfurt), 2009;

(P): Thomas F. Hellmann (UBC), 2011; Stephen Martin (Purdue), 2011; José Rodrigues-Neto (ANU), 2010; Jing-Yuan Chiou (IMT Lucca), 2010; Catherine de Fontenay (Melbourne), 2010; Joanna Poyago-Theotoky (Loughborough), 2008.

#### BUILDING NETWORKS

*Champion* for a **Memorandum of Understanding** to facilitate research collaboration and exchange for faculty and postgraduate students in the area of Economics between Massey U and KIT.

#### OTHER PROFESSIONAL MEMBERSHIPS

Industrial Organization Society (IOS), EARIE, EEA, Econometric Society, WEAI, Economic Design Network, EDN (2007- till end of network).

## POSTGRADUATE RESEARCH SUPERVISION

- 2011: Lowis Seikowsky, Master of Industrial Engineering, Massey U./KIT (joint with Clemens Puppe).
- 2011: Siwen Pan and Wei He, Master of Management in Financial Economics, Massey U.
- 2010: Ke Lin, Li Wang and Hong Fu, Master of Management in Financial Economics, Massey U.
- 2007: Pham Binh Minh (distinction) and Yin Tanjie, Master of Financial Economics, Keele U.

## EXTERNAL THESIS EXAMINATION

- 2011: James Zuccollo, Master of Commerce and Administration in Economics, Victoria U of Wellington.
- 2010: Torsten Neher, Master of Science, U of Auckland.

## Service

- 2012: Member of the recruiting committee in Economics, Massey U.
- 2011: Lectures at Glenfield High School to promote the Bachelor of Applied Economics at Massey U.
- 2010: Panelist in Science Media Centre Briefing on 'Innovation'.
- 2008: Interview on the Court of Appeal decision preventing supermarket giants Woolworths and Foodstuffs attempting to take over The Warehouse. Article "*Appeal Court knockback to grocery giants 'good news' for shoppers*" appeared on Massey News and other media outlets.

## Teaching: Undergraduate (UG), Postgraduate (PG)

## LECTURING AT MASSEY UNIVERSITY

- 2012: *Econometrics* (2nd year UG), *Industrial Organization* (3rd year UG), *Mathematical Economics* (PG).
- 2010 and 2011: *Industrial Organization* (3rd year UG), *Mathematical Economics* (PG).
- 2008 and 2009: *Industrial Organization*, *Principles of Microeconomics* (1st year UG).
- 2007: *Principles of Macroeconomics* (1st year UG).

## LECTURING AT KEELE UNIVERSITY

- 2007: *Law and Economics* (3rd year UG), *Principles of Microeconomics* (1st year UG).
- 2006: *Intermediate Microeconomics* (2nd year UG).

## LECTURING AT THE UNIVERSITY OF THE BASQUE COUNTRY

- 2006: *Corporate Finance* (3rd year UG).

## TEACHING ASSISTANCE AT TOULOUSE SCHOOL OF ECONOMICS

- 2002: *Intermediate Microeconomics* (2nd year UG) and *Principles of Microeconomics* (1st year UG).
- 2001: *Mathematics for Economists* (1st year UG).

## Miscellaneous

### LANGUAGES AND COMPUTER SKILLS

Italian (native), English (fluent), French (fluent), Spanish (good), German (beginner).

Mac OS X, MS Windows, MS Office, Scientific Workplace, L<sup>A</sup>T<sub>E</sub>X, Mathematica, HTML.

## AACSB Classification

Academically Qualified (AQ).

## References

Patrick Rey  
Professor of Economics  
Université Toulouse 1  
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School of Economics  
University of Edinburgh  
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University of Brescia  
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Last updated: February 1, 2012  
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