

Steffen Lippert

Massey University
Department of Economics and Finance (Albany)
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Education

Diplom-Volkswirt (M.A. Economics), Universität Mannheim (Germany), 2000.

Visiting Ph.D. student, Economics, University of California Berkeley, 1997 – 1998.

Ph.D. Economics, Université Toulouse 1 (Docteur en Sciences Economiques) and Universität Mannheim (Dr. rer. pol.), 2005.

Dissertation: Essays in Industrial Organization.

Committee: Patrick Rey (Supervisor), Konrad Stahl (Supervisor), Bruno Jullien, Francis Bloch (External Referee), and Gary Biglaiser (External Referee).

Teaching and Research Fields

Applied Microeconomic Theory, in particular Industrial Organization, Economics of Innovation, Competition Policy, Economics of Social Interactions and Networks.

Academic Experience

MASSEY UNIVERSITY

Senior Lecturer in Economics (2006 – present).

RESEARCH INSTITUTE OF INDUSTRIAL ECONOMICS, STOCKHOLM

Post Doc Fellow (2005 – 2006).

UNIVERSITÉ TOULOUSE 1

Post Doc Fellow at GREMAQ (2005).

CEPR Fellow at IDEI (2004 – 2005), Advisor Patrick Rey.

MCTS Fellow (ENTER) at M.P.S.E. (2003 – 2004), Advisor Patrick Rey.

UNIVERSITÄT MANNHEIM

Research and Teaching Assistant for Konrad Stahl (2000 – 2003).

UNIVERSITY OF CALIFORNIA BERKELEY

Teaching Assistant, Economic Systems and Transition Economics for Bruno Dallago (1998).

Research

PUBLICATIONS IN REFEREED JOURNALS

Lippert, S., Schumacher, C., 2009. Hopping on the methadone bus. *Journal of Health Economics* 28(3), 728–736.

Lippert, S., Spagnolo, G., 2008. Internet peering as a network of relations. *Telecommunications Policy* 32(1), 33–49.

Cited in *Annals of Telecommunications*, *Telecommunications Policy*, and *Metroeconomica*.

BOOK CHAPTERS

Lippert, S., 2009. Social capital in networks of relations. Forthcoming in Sacconi, L., Degli Antoni, G., eds. *Social capital, corporate social responsibility, economic behaviour and performance*. Palgrave MacMillan, UK.

WORK IN PROGRESS AND WORKING PAPERS

Lippert, S., Spagnolo, G., 2005. Networks of relations and word of mouth communication. CEPR Discussion Paper No. 5078, SSE/EFI Working Paper No. 570 (revise and resubmit in *Games and Economic Behavior*).

Cited in *Quarterly Journal of Economics*, *Journal of Economic Literature*, *Journal of Economic Theory*, *Journal of Economic Dynamics and Control*, *International Journal of Game Theory*, *B.E. Journal of Theoretical Economics (Contributions)*, *Journal of Economic Surveys*, *Foundations and Trends in Microeconomics*, *International Journal of Electronic Business*, *Metroeconomica*, *Rivista di Politica Economica*.

Fabrizi, S., Lippert, S., Norbäck, P.-J., Persson, L., 2009. Venture capital financing of innovation, patenting, and long-run performance of private acquisitions. (submitted).

Erkal, N., Fabrizio, S., Lippert, S., 2009. Syndication and termination of competing viable projects. Work in progress.

Bloch, F., Fabrizio, S., Lippert, S., 2009. Learning, project selection and cooperation in multistage R&D races. Work in progress.

Fabrizi, S., Lippert, S., Puppe, C., 2009. Suggested retail prices and competition. Work in progress.

Fabrizi, S., Lippert, S., 2007. On moral hazard and joint R&D. KERP Working Paper 2007/03, ISSN 1740-231X.

Lippert, S., 2007. Due-diligence in the formation of RJVs. Mimeo.

Fabrizi, S., Lippert, S., 2005. How much efficiency gains and price reductions to put as ingredients into an efficiency defense? ‘Quanto basta.’ UPV – DFAE II Working Paper 2004-04.

Presentations

CONFERENCE PRESENTATIONS

2010: *Papers presented at Australasian Economic Theory Workshop; Discussion at Australasian Economic Theory Workshop.*

2009: *Papers presented at* IIOC (co-author presented); Conference on Logic, Game Theory and Social Choice (LGS-6); Workshop on the Microeconomics of Organizational Structure; *Discussion at* Australasian Economic Theory Workshop.

2008: *Papers presented at* Australasian Economic Theory Workshop; ESAM (co-author presented); EARIE; 5th Pan-Pacific Conference on Game Theory; *Discussion at* Australasian Economic Theory Workshop.

2007: *Papers presented at* AEA (co-author presented); New Zealand Finance Colloquium; Australasian Economic Theory Workshop; ESAM; IIOC (co-author presented); International Conference on Business, Management and Economics (co-author presented); Spain, Italy, Netherlands Meeting on Game Theory (SING 3) (co-author presented); Conference on Logic, Game Theory and Social Choice (LGS-5) (co-author presented); *Discussion at* Australasian Economic Theory Workshop.

2006: *Papers presented at* PhD Presentation Meeting, London; ACLE Workshop on Forensic Economics in Competition Law Enforcement (co-author presented); ASSET; *Discussion at* Asian FA/FMA.

2005: *Papers presented at* EEA; EARIE (co-author presented); ASSET; Jornadas de Economia Industrial; Spanish Economic Association; Conference on Competition, Contents and Broadband for the Internet in Europe, Cambridge; Conference in Tribute to Jean-Jacques Laffont, Toulouse (co-author presented); CEPR/UII Workshop on Innovation, Ownership, and Competition, Vaxholm; *Discussions at* Jornadas de Economia Industrial; International Research and Policy Symposium on Competition Policy for International Development, Growth and Trade, Brussels; CEPR/UII Workshop on Innovation, Ownership, and Competition Vaxholm.

2004: *Papers presented at* NAWM; EEA; EARIE; SMYE; IUI Conference on Networks: Theory and Applications, Vaxholm (co-author presented); World Congress of the Game Theory Society; Spanish Economic Association; Conference of the SFB/Transregio 15 “Governance und die Effizienz ökonomischer Systeme”; Second Workshop of the CEPR RTN ‘Competition Policy in International Markets’, Berlin (co-author presented); *Discussions at* Second Workshop of the CEPR RTN ‘Competition Policy in International Markets’, Berlin.

2003: *Papers presented at* SMYE; *Discussions at* SMYE; First Workshop of the CEPR Research Training Network ‘Competition Policy in International Markets’, Toulouse, 2003; ENTER Jamboree, Tilburg; *Participation in* Summer School “On the Role of Social Interactions and Networks in Economics” at the University of the Basque Country, San Sebastian.

2002: *Papers presented at* ESEM; EARIE; German Economic Association.

2001: *Discussions at* Conference on “The Economics of Information and Communication Technologies” Mannheim; ENTER Jamboree, Mannheim.

UNIVERSITY SEMINARS

Hopping on the methadone bus at Massey University Auckland; Karlsruhe Institute of Technology (co-author presented).

Venture capital financing of innovation, patenting, and long-run performance of private acquisitions at Massey University Auckland; Universidad del País Vasco, Bilbao (co-author presented); University of Melbourne; Massey University Palmerston North; Karlsruhe Institute of Technology; University of Otago; Victoria University Wellington; Queen’s University Belfast (co-author presented); University of Waikato (co-author presented); University of Kansas; University of Technology Sydney.

Syndication and termination of competing viable projects at Università degli Studi di Brescia (co-author presented); Kansas State University (co-author presented); Illinois State University; University of Auckland (co-author presented).

Networks of relations and word of mouth communication at Universität Mannheim; Universidad del País Vasco, Bilbao; Université Toulouse 1; IUI Stockholm; Massey University Auckland.

On moral hazard and joint R&D at Universidad del País Vasco, Bilbao (co-author presented); IUI Stockholm (co-author presented); Karlsruhe Institute of Technology (co-author presented).

How much efficiency gains and price reductions to put as ingredients into an efficiency defense? ‘Quanto basta’ at Université Toulouse 1 (co-author presented); Universidad del País Vasco, Bilbao (co-author presented); Universität Mannheim; IUI Stockholm.

Due-diligence in the formation of RJVs at Université Toulouse 1; Keele University.

Teaching

LECTURING AT MASSEY UNIVERSITY

2009: *Principles of Macroeconomics* (1st year undergraduate), *Principles of Microeconomics* (1st year undergraduate).

2009: *Econometric Methods* (3rd year undergraduate), *Principles of Microeconomics* (1st year undergraduate).

2008: *Econometric Methods* (3rd year undergraduate), *Principles of Macroeconomics* (1st year undergraduate), *Foundation Studies in Economics* (pre-undergraduate).

2007: *Game Theory* (postgraduate), *Industrial Organization* (3rd year undergraduate), *Principles of Macroeconomics* (1st year undergraduate), *Foundation Studies in Economics* (pre-undergraduate).

2006: *Microeconomics of Banking* (postgraduate), *Research Methods in Financial Economics* (2nd year undergraduate), *Foundation Studies in Economics* (pre-undergraduate).

TEACHING ASSISTANCE AT UNIVERSITÄT MANNHEIM

2000 – 2003: Exercises in *Microeconomics* III (postgraduate, including creation of exercises, homeworks, and exams), Exercises in *Microeconomics* II (undergraduate), Exercises in *Microeconomics* I (undergraduate).

1996 – 1999: *Mathematics for Economists* (undergraduate).

TEACHING ASSISTANCE AT THE UNIVERSITY OF CALIFORNIA BERKELEY

Supervision of undergraduate students in *Economic Systems and Transition Economics*.

Research Supervision

PH.D. SUPERVISION

Ming Qi, Economics, 2009–ongoing.

OTHER RESEARCH SUPERVISION

Henry Lin, BBS Honours in Financial Economics (2009 – ongoing); Qian Zhang, BBS Honours in Financial Economics (2008 – 2009); Yang Yang Zhao, Master of Management in Financial Economics (2008); Dongxin Cai, Master of Management in Financial Economics, (2007 – 2008); Yang Yang Zhao, BBS Honours in Financial Economics (2007).

EXTERNAL THESIS EXAMINATION

Matthew Nolan (Master of Commerce and Administration, Victoria University of Wellington).

Professional Activities

SERVICE

Member of Recruiting Committees at the Department of Commerce, Massey University *Economics* (1), *Finance* (1), *Marketing* (1), *Administrative Staff* (1).

Member of the *Organizing and Program Committee* for the 27th Australasian Economic Theory Workshop, 2009.

Co-organizer of the Workshop on the Microeconomics of Organizational Structure, 2009.

Departmental *Seminar Co-ordinator* for Economics Seminars, 2008 – 2009.

SPONSORED RESEARCH VISITORS TO MASSEY UNIVERSITY

Francis Bloch (Ecole Polytechnique, 2 weeks), Guido Friebel (Frankfurt, 7 weeks), Joanna Poyago-Theotoky (Loughborough, 1 week), Clemens Puppe (Karlsruhe, 4 weeks).

REFEREEING AND EDITORIAL ACTIVITIES

Referee for *International Journal of Game Theory*, *Journal of Economic Behavior and Organization*, *Review of Economic Design*, *Spanish Economic Review*, *Journal of Economic Psychology*, *Telecommunications Policy*.

Editor of the *New Economics Papers Report on Innovation*, <http://nep.repec.org>, (since 2007).

Honors & Awards

GRANTS

Marsden Fast Start Grant from the Royal Society of New Zealand for research into Intellectual Property Rights and Venture Capital, 2009 – 2011 (with Nisvan Erkal and Simona Fabrizi, NZ\$ 293,745.00).

Massey University Research Fund for research into Intellectual Property Rights and Venture Capital, 2009 (with Simona Fabrizi, NZ\$14,999.84).

Massey University International Visitors Research Fund to host Clemens Puppe, 2009 (with Simona Fabrizi, NZ\$ 3,600.00); to host Guido Friebel, 2009 (with Simona Fabrizi, NZ\$ 4,083.00).

Economic Design Network funding for organizing the 27th Australasian Economic Theory Workshop 2009 (with Simona Fabrizi, AU\$ 8,000.00).

Travel Grants for Presentations at International Conferences from German Economic Association (ESEM 2002 and EEA 2004), from U Mannheim (NAWM 2004) and from U Toulouse 1 (BQR, EEA 2005), from the Fundation Urrutia Elejalde (for participation in the 6th Summer School “On the Role of Social Interactions and Networks in Economics” 2003).

FELLOWSHIPS

CEPR RTN fellowships from European Union, 2004 – 2005 and 2005 – 2006.

Marie Curie Training Site fellowship (ENTER) from European Union, 2003 – 2004.

Scholarship in ASA-Programme of the Carl Duisberg Gesellschaft for an Internship in Sumba, Indonesia, 1999.

Scholarship in Integrated Studies Abroad Programme of the DAAD (German Academic Exchange Service) to visit the Ph.D. Programme in Economics at UC Berkeley, 1997 – 1998.

AWARDS

Nominated for *Lecturer of the Year Award*, Massey U, 2008 and 2009.

Best Teaching Award of Economics Students Association, U Mannheim, 2002.

Karin-Islinger-Stiftung Thesis Award for Diploma Thesis from Karin-Islinger-Foundation, 2001.

Miscellaneous

LANGUAGES AND COMPUTER SKILLS

German (native), English (fluent), Spanish (intermediate), Italian (beginner), French (beginner).

Mac OS X, MS Windows, MS Office, Scientific Workplace, L^AT_EX, Mathematica, Stata, TSP, HTML.

AACSB Classification

Academically Qualified (AQ).

References

Francis Bloch
Professor of Economics
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Ben Jacobsen
Professor of Finance
Massey University
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University of Rome Tor Vergata and
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